



ANNUAL STATEMENT
For the Year Ended DECEMBER 31, 2018
OF THE CONDITION AND AFFAIRS OF THE
MMG Insurance Company

NAIC Group Code	0000	0000	NAIC Company Code	15997	Employer's ID Number	01-0021090
	(Current Period)	(Prior Period)				
Organized under the Laws of	Maine		State of Domicile or Port of Entry	ME		
Country of Domicile	United States of America					
Incorporated/Organized	05/22/1897		Commenced Business	08/19/1897		
Statutory Home Office	44 Maysville Street		Presque Isle, ME, US 04769			
	(Street and Number)		(City or Town, State, Country and Zip Code)			
Main Administrative Office	44 Maysville Street					
	(Street and Number)					
	Presque Isle, ME, US 04769		(207)764-6611			
	(City or Town, State, Country and Zip Code)		(Area Code) (Telephone Number)			
Mail Address	P.O. Box 729		Presque Isle, ME, US 04769			
	(Street and Number or P.O. Box)		(City or Town, State, Country and Zip Code)			
Primary Location of Books and Records	44 Maysville Street					
	(Street and Number)					
	Presque Isle, ME, US 04769		(207)764-6611			
	(City or Town, State, Country and Zip Code)		(Area Code) (Telephone Number)			
Internet Website Address	www.mmgin.com					
Statutory Statement Contact	Michael Allen Thibodeau		(207)764-6611-268			
	(Name)		(Area Code)(Telephone Number)(Extension)			
	mike.thibodeau@mmgin.com		(207)760-3320			
	(E-Mail Address)		(Fax Number)			

OFFICERS

Name	Title
Larry Martin Shaw	President/CEO
Matthew Ricker McHatten	Exec. VP/COO/Secretary
Michael Martin Young	Senior VP/CFO/Treasurer

OTHERS

Timothy William Vernon
Corey Alan Graham
John Boone Herweh
Derek James Hochradel

Stacy Lee Shaw
Douglas Reed Hazlett
Matthew Phillip Cote
Eric Wayne Tawfall

DIRECTORS OR TRUSTEES

Michael David MacPherson Chairman
Samuel Wilson Collins
Jay York McCrum
Jon Joseph Prescott
Lisa Marie Ventriss

John Henry Cashwell, III
Dawn Hill
Donald Walker Perkins Jr.
Larry Martin Shaw
Jean Marguerite Deighan

State of	Maine	
County of	Aroostook	ss

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of the said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

(Signature)	(Signature)	(Signature)
Larry Martin Shaw	Matthew Ricker McHatten	Michael Martin Young
(Printed Name)	(Printed Name)	(Printed Name)
1.	2.	3.
President/CEO	Exec. VP/COO/Secretary	Senior VP/CFO/Treasurer
(Title)	(Title)	(Title)

Subscribed and sworn to before me this	a. Is this an original filing?	Yes[X] No[]
day of , 2019	b. If no,	0
	1. State the amendment number	
	2. Date filed	
	3. Number of pages attached	0

(Notary Public Signature)

DIRECTORS OR TRUSTEES (continued)

Kevin Paul McCarthy #

ASSETS

		Current Year			Prior Year
		1	2	3	4
		Assets	Nonadmitted Assets	Net Admitted Assets (Cols.1-2)	Net Admitted Assets
1.	Bonds (Schedule D)	157,830,196	0	157,830,196	146,299,216
2.	Stocks (Schedule D):				
2.1	Preferred stocks	0	0	0	3,665,600
2.2	Common Stocks	39,509,842	0	39,509,842	36,122,936
3.	Mortgage loans on real estate (Schedule B):				
3.1	First liens	0	0	0	0
3.2	Other than first liens	0	0	0	0
4.	Real estate (Schedule A):				
4.1	Properties occupied by the company (less \$.....0 encumbrances)	4,672,840	0	4,672,840	4,844,858
4.2	Properties held for the production of income (less \$.....0 encumbrances)	0	0	0	0
4.3	Properties held for sale (less \$.....0 encumbrances)	0	0	0	0
5.	Cash (\$.....21,220,541, Schedule E Part 1), cash equivalents (\$.....5,031,232, Schedule E Part 2) and short-term investments (\$.....0, Schedule DA)	26,251,773	0	26,251,773	21,233,129
6.	Contract loans (including \$.....0 premium notes)	0	0	0	0
7.	Derivatives (Schedule DB)	0	0	0	0
8.	Other invested assets (Schedule BA)	0	0	0	0
9.	Receivables for securities	0	0	0	0
10.	Securities Lending Reinvested Collateral Assets (Schedule DL)	0	0	0	0
11.	Aggregate write-ins for invested assets	0	0	0	0
12.	Subtotals, cash and invested assets (Lines 1 to 11)	228,264,652	0	228,264,652	212,165,739
13.	Title plants less \$.....0 charged off (for Title insurers only)	0	0	0	0
14.	Investment income due and accrued	1,413,239	0	1,413,239	1,483,448
15.	Premiums and considerations:				
15.1	Uncollected premiums and agents' balances in the course of collection	7,002,788	0	7,002,788	7,259,809
15.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due (Including \$.....0 earned but unbilled premiums)	43,897,630	0	43,897,630	42,669,154
15.3	Accrued retrospective premiums (\$.....0) and contracts subject to redetermination (\$.....0)	0	0	0	0
16.	Reinsurance:				
16.1	Amounts recoverable from reinsurers	703,591	0	703,591	620,663
16.2	Funds held by or deposited with reinsured companies	0	0	0	0
16.3	Other amounts receivable under reinsurance contracts	0	0	0	0
17.	Amounts receivable relating to uninsured plans	0	0	0	0
18.1	Current federal and foreign income tax recoverable and interest thereon	0	0	0	1,214,838
18.2	Net deferred tax asset	4,477,245	0	4,477,245	3,951,931
19.	Guaranty funds receivable or on deposit	0	0	0	0
20.	Electronic data processing equipment and software	1,398,544	478,837	919,707	996,852
21.	Furniture and equipment, including health care delivery assets (\$.....0)	565,379	565,379	0	0
22.	Net adjustment in assets and liabilities due to foreign exchange rates	0	0	0	0
23.	Receivables from parent, subsidiaries and affiliates	489,835	0	489,835	2,894,914
24.	Health care (\$.....0) and other amounts receivable	0	0	0	0
25.	Aggregate write-ins for other than invested assets	4,887,022	1,051,777	3,835,245	3,388,108
26.	TOTAL assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	293,099,924	2,095,993	291,003,931	276,645,456
27.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts	0	0	0	0
28.	TOTAL (Lines 26 and 27)	293,099,924	2,095,993	291,003,931	276,645,456
DETAILS OF WRITE-INS					
1101.	.....	0	0	0	0
1102.	.....	0	0	0	0
1103.	.....	0	0	0	0
1198.	Summary of remaining write-ins for Line 11 from overflow page	0	0	0	0
1199.	TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above)	0	0	0	0
2501.	Company Cars	467,558	467,558	0	0
2502.	Leasehold Improvements	44,282	44,282	0	0
2503.	Prepaid Expenses	505,336	505,336	0	0
2598.	Summary of remaining write-ins for Line 25 from overflow page	3,869,846	34,601	3,835,245	3,388,108
2599.	TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)	4,887,022	1,051,777	3,835,245	3,388,108

LIABILITIES, SURPLUS AND OTHER FUNDS

	1 Current Year	2 Prior Year
1. Losses (Part 2A, Line 35, Column 8)	55,033,537	56,887,182
2. Reinsurance payable on paid losses and loss adjustment expenses (Schedule F, Part 1, Column 6)	0	0
3. Loss adjustment expenses (Part 2A, Line 35, Column 9)	13,306,194	13,216,976
4. Commissions payable, contingent commissions and other similar charges	8,957,876	7,200,314
5. Other expenses (excluding taxes, licenses and fees)	2,024,612	1,161,606
6. Taxes, licenses and fees (excluding federal and foreign income taxes)	502,399	493,809
7.1 Current federal and foreign income taxes (including \$.....503 on realized capital gains (losses))	979,920	0
7.2 Net deferred tax liability	0	0
8. Borrowed money \$.....0 and interest thereon \$.....0	0	0
9. Unearned premiums (Part 1A, Line 38, Column 5) (after deducting unearned premiums for ceded reinsurance of \$.....7,605,398 and including warranty reserves of \$.....0 and accrued accident and health experience rating refunds including \$.....0 for medical loss ratio rebate per the Public Health Service Act)	94,710,173	91,718,719
10. Advance premiums	2,036,838	2,194,150
11. Dividends declared and unpaid:		
11.1 Stockholders	0	0
11.2 Policyholders	0	0
12. Ceded reinsurance premiums payable (net of ceding commissions)	2,630,006	2,596,469
13. Funds held by company under reinsurance treaties (Schedule F, Part 3, Column 20)	0	0
14. Amounts withheld or retained by company for account of others	2,065,358	1,871,374
15. Remittances and items not allocated	31,156	0
16. Provision for reinsurance (including (\$.....0 certified)) (Schedule F, Part 3 Column 78)	0	0
17. Net adjustments in assets and liabilities due to foreign exchange rates	0	0
18. Drafts outstanding	2,593	2,732
19. Payable to parent, subsidiaries and affiliates	0	0
20. Derivatives	0	0
21. Payable for securities	0	0
22. Payable for securities lending	0	0
23. Liability for amounts held under uninsured plans	0	0
24. Capital notes \$.....0 and interest thereon \$.....0	0	0
25. Aggregate write-ins for liabilities	21,967	0
26. TOTAL Liabilities excluding protected cell liabilities (Lines 1 through 25)	182,302,630	177,343,332
27. Protected cell liabilities	0	0
28. TOTAL Liabilities (Lines 26 and 27)	182,302,630	177,343,332
29. Aggregate write-ins for special surplus funds	0	0
30. Common capital stock	2,500,000	2,500,000
31. Preferred capital stock	0	0
32. Aggregate write-ins for other-than-special surplus funds	0	0
33. Surplus notes	15,000,000	0
34. Gross paid in and contributed surplus	28,489,109	36,619,066
35. Unassigned funds (surplus)	62,712,193	60,183,059
36. Less treasury stock, at cost:		
36.1 .....0 shares common (value included in Line 30 \$.....0)	0	0
36.2 .....0 shares preferred (value included in Line 31 \$.....0)	0	0
37. Surplus as regards policyholders (Lines 29 to 35, minus 36) (Page 4, Line 39)	108,701,302	99,302,124
38. TOTALS (Page 2, Line 28, Column 3)	291,003,931	276,645,456
DETAILS OF WRITE-INS		
2501. Premium Refunds Payable	21,967	0
2502.	0	0
2503.	0	0
2598. Summary of remaining write-ins for Line 25 from overflow page	0	0
2599. TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)	21,967	0
2901.	0	0
2902.	0	0
2903.	0	0
2998. Summary of remaining write-ins for Line 29 from overflow page	0	0
2999. TOTALS (Lines 2901 through 2903 plus 2998) (Line 29 above)	0	0
3201.	0	0
3202.	0	0
3203.	0	0
3298. Summary of remaining write-ins for Line 32 from overflow page	0	0
3299. TOTALS (Lines 3201 through 3203 plus 3298) (Line 32 above)	0	0

STATEMENT OF INCOME

	1 Current Year	2 Prior Year
UNDERWRITING INCOME		
1. Premiums earned (Part 1, Line 35, Column 4)	174,945,730	167,431,061
DEDUCTIONS		
2. Losses incurred (Part 2, Line 35, Column 7)	93,027,446	97,078,604
3. Loss adjustment expenses incurred (Part 3, Line 25, Column 1)	19,079,011	17,938,571
4. Other underwriting expenses incurred (Part 3, Line 25, Column 2)	61,627,800	57,129,057
5. Aggregate write-ins for underwriting deductions	0	0
6. TOTAL Underwriting Deductions (Lines 2 through 5)	173,734,257	172,146,232
7. Net income of protected cells	0	0
8. Net underwriting gain or (loss) (Line 1 minus Line 6 plus Line 7)	1,211,473	(4,715,171)
INVESTMENT INCOME		
9. Net investment income earned (Exhibit of Net Investment Income, Line 17)	4,057,270	4,669,562
10. Net realized capital gains (losses) less capital gains tax of \$.503 (Exhibit of Capital Gains (Losses))	1,891	1,847,929
11. Net investment gain or (loss) (Lines 9 + 10)	4,059,161	6,517,491
OTHER INCOME		
12. Net gain or (loss) from agents' or premium balances charged off (amount recovered \$.0 amount charged off \$.257,336)	(257,336)	(18,049)
13. Finance and service charges not included in premiums	981,785	819,569
14. Aggregate write-ins for miscellaneous income	59,250	77,804
15. TOTAL Other Income (Lines 12 through 14)	783,700	879,324
16. Net income before dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Lines 8 + 11 + 15)	6,054,334	2,681,644
17. Dividends to policyholders	0	0
18. Net income, after dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Line 16 minus Line 17)	6,054,334	2,681,644
19. Federal and foreign income taxes incurred	872,006	462,294
20. Net income (Line 18 minus Line 19) (to Line 22)	5,182,328	2,219,350
CAPITAL AND SURPLUS ACCOUNT		
21. Surplus as regards policyholders, December 31 prior year (Page 4, Line 39, Column 2)	99,302,124	97,435,995
22. Net income (from Line 20)	5,182,328	2,219,350
23. Net transfers (to) from Protected Cell accounts	0	0
24. Change in net unrealized capital gains or (losses) less capital gains tax of \$.687,144)	(2,584,969)	1,576,674
25. Change in net unrealized foreign exchange capital gain (loss)	0	0
26. Change in net deferred income tax	(161,830)	(1,885,193)
27. Change in nonadmitted assets (Exhibit of Nonadmitted Assets Line 28, Column 3)	237,775	308,336
28. Change in provision for reinsurance (Page 3, Line 16, Column 2 minus Column 1)	0	0
29. Change in surplus notes	15,000,000	0
30. Surplus (contributed to) withdrawn from protected cells	0	0
31. Cumulative effect of changes in accounting principles	0	0
32. Capital changes:		
32.1 Paid in	0	0
32.2 Transferred from surplus (Stock Dividend)	0	0
32.3 Transferred to surplus	0	0
33. Surplus adjustments:		
33.1 Paid in	(8,129,957)	0
33.2 Transferred to capital (Stock Dividend)	0	0
33.3 Transferred from capital	0	0
34. Net remittances from or (to) Home Office	0	0
35. Dividends to stockholders	(144,170)	(353,037)
36. Change in treasury stock (Page 3, Line 36.1 and 36.2, Column 2 minus Column 1)	0	0
37. Aggregate write-ins for gains and losses in surplus	0	0
38. Change in surplus as regards policyholders for the year (Lines 22 through 37)	9,399,178	1,866,129
39. Surplus as regards policyholders, December 31 current year (Line 21 plus Line 38) (Page 3, Line 37)	108,701,302	99,302,124
DETAILS OF WRITE-INS		
0501.	0	0
0502.	0	0
0503.	0	0
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0
0599. TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)	0	0
1401. Misc. Income	59,250	77,804
1402.	0	0
1403.	0	0
1498. Summary of remaining write-ins for Line 14 from overflow page	0	0
1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)	59,250	77,804
3701.	0	0
3702.	0	0
3703.	0	0
3798. Summary of remaining write-ins for Line 37 from overflow page	0	0
3799. TOTALS (Lines 3701 through 3703 plus 3798) (Lines 37 above)	0	0

CASH FLOW

		1	2
		Current Year	Prior Year
Cash from Operations			
1.	Premiums collected net of reinsurance	176,841,952	169,173,250
2.	Net investment income	5,319,047	6,005,636
3.	Miscellaneous income	783,700	879,324
4.	TOTAL (Lines 1 through 3)	182,944,699	176,058,210
5.	Benefit and loss related payments	94,964,019	91,506,662
6.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts	0	0
7.	Commissions, expenses paid and aggregate write-ins for deductions	77,988,435	72,623,119
8.	Dividends paid to policyholders	0	0
9.	Federal and foreign income taxes paid (recovered) net of \$.....503 tax on capital gains (losses)	(1,322,249)	3,332,577
10.	TOTAL (Lines 5 through 9)	171,630,205	167,462,358
11.	Net cash from operations (Line 4 minus Line 10)	11,314,494	8,595,852
Cash from Investments			
12.	Proceeds from investments sold, matured or repaid:		
12.1	Bonds	30,831,248	18,789,725
12.2	Stocks	11,879,886	33,811,478
12.3	Mortgage loans	0	0
12.4	Real estate	0	0
12.5	Other invested assets	0	0
12.6	Net gains or (losses) on cash, cash equivalents and short-term investments	(310)	0
12.7	Miscellaneous proceeds	0	0
12.8	TOTAL Investment proceeds (Lines 12.1 to 12.7)	42,710,824	52,601,203
13.	Cost of investments acquired (long-term only):		
13.1	Bonds	43,262,692	28,658,819
13.2	Stocks	14,890,044	32,731,864
13.3	Mortgage loans	0	0
13.4	Real estate	99,643	29,860
13.5	Other invested assets	0	0
13.6	Miscellaneous applications	0	0
13.7	TOTAL Investments acquired (Lines 13.1 to 13.6)	58,252,379	61,420,543
14.	Net increase (decrease) in contract loans and premium notes	0	0
15.	Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	(15,541,555)	(8,819,340)
Cash from Financing and Miscellaneous Sources			
16.	Cash provided (applied):		
16.1	Surplus notes, capital notes	15,000,000	0
16.2	Capital and paid in surplus, less treasury stock	(8,129,957)	0
16.3	Borrowed funds	0	0
16.4	Net deposits on deposit-type contracts and other insurance liabilities	0	0
16.5	Dividends to stockholders	144,170	353,037
16.6	Other cash provided (applied)	2,519,832	(1,586,401)
17.	Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)	9,245,706	(1,939,439)
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
18.	Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	5,018,644	(2,162,927)
19.	Cash, cash equivalents and short-term investments:		
19.1	Beginning of year	21,233,129	23,396,056
19.2	End of year (Line 18 plus Line 19.1)	26,251,773	21,233,129

Note: Supplemental Disclosures of Cash Flow Information for Non-Cash Transactions:

20.0001	0	0
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UNDERWRITING AND INVESTMENT EXHIBIT
PART 1 - PREMIUMS EARNED

Line of Business		1 Net Premiums Written Per Column 6, Part 1B	2 Unearned Premiums Dec. 31 Prior Year - per Column 3, Last Year's Part 1	3 Unearned Premiums Dec. 31 Current Year - per Column 5, Part 1A	4 Premiums Earned During Year (Columns 1 + 2 - 3)
1.	Fire	1,671,751	969,903	943,512	1,698,142
2.	Allied lines	676,612	449,907	434,100	692,419
3.	Farmowners multiple peril	2,363,241	1,238,774	1,243,602	2,358,413
4.	Homeowners multiple peril	44,357,036	24,264,391	24,669,943	43,951,484
5.	Commercial multiple peril	39,716,627	20,500,555	21,356,153	38,861,029
6.	Mortgage guaranty	0	0	0	0
8.	Ocean marine	0	0	0	0
9.	Inland marine	3,308,522	1,707,658	1,809,342	3,206,838
10.	Financial guaranty	0	0	0	0
11.1	Medical professional liability - occurrence	0	0	0	0
11.2	Medical professional liability - claims-made	0	0	0	0
12.	Earthquake	0	0	0	0
13.	Group accident and health	0	0	0	0
14.	Credit accident and health (group and individual)	0	0	0	0
15.	Other accident and health	0	0	0	0
16.	Workers' compensation	0	0	0	0
17.1	Other liability - occurrence	1,753,047	886,382	875,432	1,763,997
17.2	Other liability - claims-made	0	0	0	0
17.3	Excess Workers' Compensation	0	0	0	0
18.1	Products liability - occurrence	0	0	0	0
18.2	Products liability - claims-made	0	0	0	0
19.1	19.2 Private passenger auto liability	30,703,741	15,425,218	15,717,685	30,411,274
19.3	19.4 Commercial auto liability	12,559,962	6,447,935	6,549,335	12,458,562
21.	Auto physical damage	40,826,650	19,827,991	21,111,069	39,543,572
22.	Aircraft (all perils)	0	0	0	0
23.	Fidelity	0	0	0	0
24.	Surety	0	0	0	0
26.	Burglary and theft	0	0	0	0
27.	Boiler and machinery	0	0	0	0
28.	Credit	0	0	0	0
29.	International	0	0	0	0
30.	Warranty	0	0	0	0
31.	Reinsurance-Nonproportional Assumed Property	0	0	0	0
32.	Reinsurance-Nonproportional Assumed Liability	0	0	0	0
33.	Reinsurance-Nonproportional Assumed Financial Lines	0	0	0	0
34.	Aggregate write-ins for other lines of business	0	0	0	0
35.	TOTALS	177,937,189	91,718,714	94,710,173	174,945,730
DETAILS OF WRITE-INS					
3401.	.....	0	0	0	0
3402.	.....	0	0	0	0
3403.	.....	0	0	0	0
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0
3499.	TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)	0	0	0	0

UNDERWRITING AND INVESTMENT EXHIBIT
PART 1A - RECAPITULATION OF ALL PREMIUMS

		1	2	3	4	5
		Amount Unearned (Running One Year or Less From Date of Policy) (a)	Amount Unearned (Running More Than One Year From Date of Policy) (a)	Earned But Unbilled Premium	Reserve for Rate Credits and Retrospective Adjustments Based on Experience	Total Reserve For Unearned Premiums Columns 1 + 2 + 3 + 4
Line of Business						
1.	Fire	943,512	0	0	0	943,512
2.	Allied lines	434,100	0	0	0	434,100
3.	Farmowners multiple peril	1,243,602	0	0	0	1,243,602
4.	Homeowners multiple peril	24,669,943	0	0	0	24,669,943
5.	Commercial multiple peril	21,356,153	0	0	0	21,356,153
6.	Mortgage guaranty	0	0	0	0	0
8.	Ocean marine	0	0	0	0	0
9.	Inland marine	1,809,342	0	0	0	1,809,342
10.	Financial guaranty	0	0	0	0	0
11.1	Medical professional liability - occurrence	0	0	0	0	0
11.2	Medical professional liability - claims-made	0	0	0	0	0
12.	Earthquake	0	0	0	0	0
13.	Group accident and health	0	0	0	0	0
14.	Credit accident and health (group and individual)	0	0	0	0	0
15.	Other accident and health	0	0	0	0	0
16.	Workers' compensation	0	0	0	0	0
17.1	Other liability - occurrence	875,432	0	0	0	875,432
17.2	Other liability - claims-made	0	0	0	0	0
17.3	Excess Workers' Compensation	0	0	0	0	0
18.1	Products liability - occurrence	0	0	0	0	0
18.2	Products liability - claims-made	0	0	0	0	0
19.1	19.2 Private passenger auto liability	15,717,685	0	0	0	15,717,685
19.3	19.4 Commercial auto liability	6,549,335	0	0	0	6,549,335
21.	Auto physical damage	21,111,069	0	0	0	21,111,069
22.	Aircraft (all perils)	0	0	0	0	0
23.	Fidelity	0	0	0	0	0
24.	Surety	0	0	0	0	0
26.	Burglary and theft	0	0	0	0	0
27.	Boiler and machinery	0	0	0	0	0
28.	Credit	0	0	0	0	0
29.	International	0	0	0	0	0
30.	Warranty	0	0	0	0	0
31.	Reinsurance-Nonproportional Assumed Property	0	0	0	0	0
32.	Reinsurance-Nonproportional Assumed Liability	0	0	0	0	0
33.	Reinsurance-Nonproportional Assumed Financial Lines	0	0	0	0	0
34.	Aggregate write-ins for other lines of business	0	0	0	0	0
35.	TOTALS	94,710,173	0	0	0	94,710,173
36.	Accrued retrospective premiums based on experience					0
37.	Earned but unbilled premiums					0
38.	Balance (Sum of Lines 35 through 37)					94,710,173
DETAILS OF WRITE-INS						
3401.	.....	0	0	0	0	0
3402.	.....	0	0	0	0	0
3403.	.....	0	0	0	0	0
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0
3499.	TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)	0	0	0	0	0

(a) State here basis of computation used in each case: Semi-Monthly Pro Rata Method

UNDERWRITING AND INVESTMENT EXHIBIT
PART 1B - PREMIUMS WRITTEN

Line of Business		1 Direct Business (a)	Reinsurance Assumed		Reinsurance Ceded		6 Net Premiums Written Columns 1+2+3-4-5
			2 From Affiliates	3 From Non-Affiliates	4 To Affiliates	5 To Non-Affiliates	
1.	Fire	1,960,706	0	0	0	288,955	1,671,751
2.	Allied lines	839,174	0	0	0	162,562	676,612
3.	Farmowners multiple peril	2,735,645	0	0	0	372,404	2,363,241
4.	Homeowners multiple peril	50,295,819	0	0	0	5,938,783	44,357,036
5.	Commercial multiple peril	47,138,355	0	0	0	7,421,728	39,716,627
6.	Mortgage guaranty	0	0	0	0	0	0
8.	Ocean marine	0	0	0	0	0	0
9.	Inland marine	3,817,953	0	0	0	509,431	3,308,522
10.	Financial guaranty	0	0	0	0	0	0
11.1	Medical professional liability - occurrence	0	0	0	0	0	0
11.2	Medical professional liability - claims-made	0	0	0	0	0	0
12.	Earthquake	0	0	0	0	0	0
13.	Group accident and health	0	0	0	0	0	0
14.	Credit accident and health (group and individual)	0	0	0	0	0	0
15.	Other accident and health	0	0	0	0	0	0
16.	Workers' compensation	0	0	0	0	0	0
17.1	Other liability - occurrence	6,008,880	0	0	0	4,255,833	1,753,047
17.2	Other liability - claims-made	0	0	0	0	0	0
17.3	Excess Workers' Compensation	0	0	0	0	0	0
18.1	Products liability - occurrence	0	0	0	0	0	0
18.2	Products liability - claims-made	0	0	0	0	0	0
19.1	19.2 Private passenger auto liability	32,544,346	0	22,763	0	1,863,368	30,703,741
19.3	19.4 Commercial auto liability	14,387,660	0	0	0	1,827,698	12,559,962
21.	Auto physical damage	41,734,601	0	18,630	0	926,581	40,826,650
22.	Aircraft (all perils)	0	0	0	0	0	0
23.	Fidelity	0	0	0	0	0	0
24.	Surety	0	0	0	0	0	0
26.	Burglary and theft	0	0	0	0	0	0
27.	Boiler and machinery	0	0	0	0	0	0
28.	Credit	0	0	0	0	0	0
29.	International	0	0	0	0	0	0
30.	Warranty	0	0	0	0	0	0
31.	Reinsurance-Nonproportional Assumed Property	X X X	0	0	0	0	0
32.	Reinsurance-Nonproportional Assumed Liability	X X X	0	0	0	0	0
33.	Reinsurance-Nonproportional Assumed Financial Lines	X X X	0	0	0	0	0
34.	Aggregate write-ins for other lines of business	0	0	0	0	0	0
35.	TOTALS	201,463,139	0	41,393	0	23,567,343	177,937,189
DETAILS OF WRITE-INS							
3401.	.....	0	0	0	0	0	0
3402.	.....	0	0	0	0	0	0
3403.	.....	0	0	0	0	0	0
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0
3499.	TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)	0	0	0	0	0	0

(a) Does the company's direct premiums written include premiums recorded on an installment basis? Yes[] No[X]
If yes, (1) The amount of such installment premiums \$.....0.
(2) Amount at which such installment premiums would have been reported had they been recorded on an annualized basis \$.....0

UNDERWRITING AND INVESTMENT EXHIBIT
PART 2 - LOSSES PAID AND INCURRED

Line of Business		Losses Paid Less Salvage				5 Net Losses Unpaid Current Year (Part 2A, Column 8)	6 Net Losses Unpaid Prior Year	7 Losses Incurred Current Year (Columns 4 + 5 - 6)	8 Percentage of Losses Incurred (Column 7, Part 2) to Premiums Earned (Column 4, Part 1)
		1 Direct Business	2 Reinsurance Assumed	3 Reinsurance Recovered	4 Net Payments (Columns 1 + 2 - 3)				
1.	Fire	110,506	0	0	110,506	25,178	13,687	121,997	7.18
2.	Allied lines	381,636	0	48,521	333,115	11,190	24,322	319,983	46.21
3.	Farmowners multiple peril	787,823	0	17,310	770,513	560,189	540,054	790,648	33.52
4.	Homeowners multiple peril	24,698,230	0	3,235,059	21,463,171	5,544,993	5,284,910	21,723,254	49.43
5.	Commercial multiple peril	17,891,161	0	3,095,699	14,795,462	14,541,609	13,757,501	15,579,569	40.09
6.	Mortgage guaranty	0	0	0	0	0	0	0	0.00
8.	Ocean marine	0	0	0	0	0	0	0	0.00
9.	Inland marine	762,744	0	0	762,744	77,795	154,341	686,198	21.40
10.	Financial guaranty	0	0	0	0	0	0	0	0.00
11.1	Medical professional liability - occurrence	0	0	0	0	0	0	0	0.00
11.2	Medical professional liability - claims-made	0	0	0	0	0	0	0	0.00
12.	Earthquake	0	0	0	0	0	0	0	0.00
13.	Group accident and health	0	0	0	0	0	0	0	0.00
14.	Credit accident and health (group and individual)	0	0	0	0	0	0	0	0.00
15.	Other accident and health	0	0	0	0	0	0	0	0.00
16.	Workers' compensation	0	0	0	0	0	0	0	0.00
17.1	Other liability - occurrence	3,292,925	0	2,226,405	1,066,521	470,083	1,202,311	334,292	18.95
17.2	Other liability - claims-made	0	0	0	0	0	0	0	0.00
17.3	Excess Workers' Compensation	0	0	0	0	0	0	0	0.00
18.1	Products liability - occurrence	0	0	0	0	0	0	0	0.00
18.2	Products liability - claims made	0	0	0	0	0	0	0	0.00
19.1	19.2 Private passenger auto liability	23,658,561	5,388	748,258	22,915,692	26,133,458	26,986,737	22,062,413	72.55
19.3	19.4 Commercial auto liability	5,354,150	0	433,330	4,920,820	7,136,601	8,180,608	3,876,813	31.12
21.	Auto physical damage	27,755,276	10,951	23,681	27,742,547	532,443	742,711	27,532,279	69.63
22.	Aircraft (all perils)	0	0	0	0	0	0	0	0.00
23.	Fidelity	0	0	0	0	0	0	0	0.00
24.	Surety	0	0	0	0	0	0	0	0.00
26.	Burglary and theft	0	0	0	0	0	0	0	0.00
27.	Boiler and machinery	0	0	0	0	0	0	0	0.00
28.	Credit	0	0	0	0	0	0	0	0.00
29.	International	0	0	0	0	0	0	0	0.00
30.	Warranty	0	0	0	0	0	0	0	0.00
31.	Reinsurance-Nonproportional Assumed Property	X X X	0	0	0	0	0	0	0.00
32.	Reinsurance-Nonproportional Assumed Liability	X X X	0	0	0	0	0	0	0.00
33.	Reinsurance-Nonproportional Assumed Financial Lines	X X X	0	0	0	0	0	0	0.00
34.	Aggregate write-ins for other lines of business	0	0	0	0	0	0	0	0.00
35.	TOTALS	104,693,013	16,339	9,828,262	94,881,091	55,033,537	56,887,182	93,027,446	53.18
DETAILS OF WRITE-INS									
3401.		0	0	0	0	0	0	0	0.00
3402.		0	0	0	0	0	0	0	0.00
3403.		0	0	0	0	0	0	0	0.00
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0	0	0.00
3499.	TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)	0	0	0	0	0	0	0	0.00

UNDERWRITING AND INVESTMENT EXHIBIT
PART 2A - UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

Line of Business		Reported Losses				Incurred But Not Reported			8 Net Losses Unpaid (Columns 4 + 5 + 6 - 7)	9 Net Unpaid Loss Adjustment Expenses
		1	2	3	4	5	6	7		
		Direct	Reinsurance Assumed	Deduct Reinsurance Recoverable	Net Losses Excluding Incurred But Not Reported (Columns 1 + 2 - 3)	Direct	Reinsurance Assumed	Reinsurance Ceded		
1.	Fire	14,200	0	0	14,200	12,165	0	1,187	25,178	4,838
2.	Allied Lines	6,500	0	0	6,500	5,196	0	507	11,190	2,150
3.	Farmowners multiple peril	687,933	0	116,000	571,933	(24,827)	0	(13,083)	560,189	111,458
4.	Homeowners multiple peril	8,230,619	0	2,469,371	5,761,248	(457,170)	0	(240,915)	5,544,993	1,103,257
5.	Commercial multiple peril	13,008,121	0	1,502,584	11,505,537	3,318,999	0	282,928	14,541,609	6,062,017
6.	Mortgage guaranty	0	0	0	0	0	0	0	0	0
8.	Ocean marine	0	0	0	0	0	0	0	0	0
9.	Inland marine	56,462	0	0	56,462	23,638	0	2,306	77,795	14,947
10.	Financial guaranty	0	0	0	0	0	0	0	0	0
11.1	Medical professional liability - occurrence	0	0	0	0	0	0	0	0	0
11.2	Medical professional liability - claims-made	0	0	0	0	0	0	0	0	0
12.	Earthquake	0	0	0	0	0	0	0	0	0
13.	Group accident & health	0	0	0	0	0	0	0	(a)	0
14.	Credit accident & health (group & individual)	0	0	0	0	0	0	0	0	0
15.	Other accident & health	0	0	0	0	0	0	0	(a)	0
16.	Workers' compensation	0	0	0	0	0	0	0	0	0
17.1	Other liability - occurrence	320,982	0	45,900	275,083	578,000	0	383,000	470,083	280,338
17.2	Other liability - claims-made	0	0	0	0	0	0	0	0	0
17.3	Excess Workers' Compensation	0	0	0	0	0	0	0	0	0
18.1	Products liability - occurrence	0	0	0	0	0	0	0	0	0
18.2	Products liability - claims-made	0	0	0	0	0	0	0	0	0
19.1	19.2 Private passenger auto liability	22,450,750	24,763	600,077	21,875,437	4,593,598	6,687	342,264	26,133,458	4,223,688
19.3	19.4 Commercial auto liability	7,340,488	0	1,949,941	5,390,547	2,107,000	0	360,947	7,136,601	1,086,892
21.	Auto physical damage	2,244,947	507	13,510	2,231,944	(1,687,999)	1,498	13,000	532,443	416,608
22.	Aircraft (all perils)	0	0	0	0	0	0	0	0	0
23.	Fidelity	0	0	0	0	0	0	0	0	0
24.	Surety	0	0	0	0	0	0	0	0	0
26.	Burglary and theft	0	0	0	0	0	0	0	0	0
27.	Boiler and machinery	0	0	0	0	0	0	0	0	0
28.	Credit	0	0	0	0	0	0	0	0	0
29.	International	0	0	0	0	0	0	0	0	0
30.	Warranty	0	0	0	0	0	0	0	0	0
31.	Reinsurance-Nonproportional Assumed Property	X X X	0	0	0	X X X	0	0	0	0
32.	Reinsurance-Nonproportional Assumed Liability	X X X	0	0	0	X X X	0	0	0	0
33.	Reinsurance-Nonproportional Assumed Financial Lines	X X X	0	0	0	X X X	0	0	0	0
34.	Aggregate write-ins for other lines of business	0	0	0	0	0	0	0	0	0
35.	TOTALS	54,361,001	25,270	6,697,382	47,688,890	8,468,600	8,185	1,132,138	55,033,537	13,306,194
DETAILS OF WRITE-INS										
3401.	.....	0	0	0	0	0	0	0	0	0
3402.	.....	0	0	0	0	0	0	0	0	0
3403.	.....	0	0	0	0	0	0	0	0	0
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0	0	0	0
3499.	TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)	0	0	0	0	0	0	0	0	0

(a) Including \$.....0 for present value of life indemnity claims.

UNDERWRITING AND INVESTMENT EXHIBIT
PART 3 - EXPENSES

	1	2	3	4
	Loss Adjustment Expenses	Other Underwriting Expenses	Investment Expenses	Total
1. Claim adjustment services:				
1.1 Direct	6,468,232	0	0	6,468,232
1.2 Reinsurance assumed	0	0	0	0
1.3 Reinsurance ceded	284,490	0	0	284,490
1.4 Net claim adjustment services (1.1 + 1.2 - 1.3)	6,183,742	0	0	6,183,742
2. Commission and brokerage:				
2.1 Direct, excluding contingent	0	35,640,659	0	35,640,659
2.2 Reinsurance assumed, excluding contingent	0	3,004	0	3,004
2.3 Reinsurance ceded, excluding contingent	0	4,580,928	0	4,580,928
2.4 Contingent - direct	0	6,206,289	0	6,206,289
2.5 Contingent - reinsurance assumed	0	0	0	0
2.6 Contingent - reinsurance ceded	0	0	0	0
2.7 Policy and membership fees	0	0	0	0
2.8 Net commission and brokerage (2.1 + 2.2 - 2.3 + 2.4 + 2.5 - 2.6 + 2.7)	0	37,269,024	0	37,269,024
3. Allowances to manager and agents	0	0	0	0
4. Advertising	13,691	266,827	0	280,518
5. Boards, bureaus and associations	156,174	923,260	3,792	1,083,226
6. Surveys and underwriting reports	0	1,881,633	0	1,881,633
7. Audit of assureds' records	0	0	0	0
8. Salary and related items:				
8.1 Salaries	6,693,467	9,343,311	455,732	16,492,510
8.2 Payroll taxes	466,798	574,097	31,979	1,072,874
9. Employee relations and welfare	1,045,961	1,582,583	77,192	2,705,736
10. Insurance	94,610	122,984	5,648	223,242
11. Directors' fees	176,328	260,719	12,415	449,462
12. Travel and travel items	636,377	972,317	23,567	1,632,261
13. Rent and rent items	931,223	1,376,893	65,374	2,373,490
14. Equipment	396,909	631,520	28,790	1,057,219
15. Cost or depreciation of EDP equipment and software	362,111	534,318	25,444	921,873
16. Printing and stationery	184,494	260,936	12,426	457,856
17. Postage, telephone and telegraph, exchange and express	438,793	654,423	31,163	1,124,379
18. Legal and auditing	76,122	132,478	536,390	744,990
19. TOTALS (Lines 3 to 18)	11,673,056	19,518,299	1,309,912	32,501,267
20. Taxes, licenses and fees:				
20.1 State and local insurance taxes deducting guaranty association credits of \$.....0	0	3,953,090	0	3,953,090
20.2 Insurance department licenses and fees	97,472	209,678	5,510	312,660
20.3 Gross guaranty association assessments	0	133,566	0	133,566
20.4 All other (excluding federal and foreign income and real estate)	5,445	8,035	383	13,863
20.5 TOTAL taxes, licenses and fees (20.1 + 20.2 + 20.3 + 20.4)	102,917	4,304,369	5,893	4,413,179
21. Real estate expenses	0	0	356,683	356,683
22. Real estate taxes	0	0	106,187	106,187
23. Reimbursements by uninsured plans	0	0	0	0
24. Aggregate write-ins for miscellaneous expenses	1,119,296	536,108	45,020	1,700,424
25. TOTAL expenses incurred	19,079,011	61,627,800	1,823,695	(a) 82,530,506
26. Less unpaid expenses - current year	13,306,194	10,680,812	292,382	24,279,388
27. Add unpaid expenses - prior year	12,646,070	8,775,832	203,977	21,625,879
28. Amounts receivable relating to uninsured plans, prior year	0	0	0	0
29. Amounts receivable relating to uninsured plans, current year	0	0	0	0
30. TOTAL EXPENSES PAID (Lines 25 - 26 + 27 - 28 + 29)	18,418,887	59,722,820	1,735,290	79,876,997
DETAILS OF WRITE-INS				
2401. Miscellaneous Expense	1,119,296	819,894	45,020	1,984,210
2402. Miscellaneous Allocation Adjustment	0	(283,786)	0	(283,786)
2403.	0	0	0	0
2498. Summary of remaining write-ins for Line 24 from overflow page	0	0	0	0
2499. TOTALS (Lines 2401 through 2403 plus 2498) (Line 24 above)	1,119,296	536,108	45,020	1,700,424

(a) Includes management fees of \$.....0 to affiliates and \$.....0 to non-affiliates.

EXHIBIT OF NET INVESTMENT INCOME

		1	2
		Collected During Year	Earned During Year
1.	U.S. Government bonds	(a)..... 236,175	..... 253,860
1.1	Bonds exempt from U.S. tax	(a)..... 1,708,597	..... 1,503,210
1.2	Other bonds (unaffiliated)	(a)..... 2,877,436	..... 2,988,019
1.3	Bonds of affiliates	(a)..... 0	..... 0
2.1	Preferred stocks (unaffiliated)	(b)..... 107,687	..... 99,562
2.11	Preferred stocks of affiliates	(b)..... 0	..... 0
2.2	Common stocks (unaffiliated) .....	..... 1,272,280	..... 1,286,190
2.21	Common stocks of affiliates .....	..... 0	..... 0
3.	Mortgage loans	(c)..... 0	..... 0
4.	Real estate	(d)..... 701,028	..... 701,028
5.	Contract loans .....	..... 0	..... 0
6.	Cash, cash equivalents and short-term investments	(e)..... 235,495	..... 236,620
7.	Derivative instruments	(f)..... 0	..... 0
8.	Other invested assets .....	..... 0	..... 0
9.	Aggregate write-ins for investment income .....	..... 1,011	..... 1,011
10.	TOTAL gross investment income .....	..... 7,139,709	..... 7,069,500
11.	Investment expenses		(g)..... 1,711,614
12.	Investment taxes, licenses and fees, excluding federal income taxes		(g)..... 112,080
13.	Interest expense		(h)..... 916,875
14.	Depreciation on real estate and other invested assets		(i)..... 271,661
15.	Aggregate write-ins for deductions from investment income .....		..... 0
16.	TOTAL Deductions (Lines 11 through 15) .....		..... 3,012,230
17.	Net Investment income (Line 10 minus Line 16) .....		..... 4,057,270
DETAILS OF WRITE-INS			
0901.	NH Auto Facility .....	..... 1,011	..... 1,011
0902.	.....	..... 0	..... 0
0903.	.....	..... 0	..... 0
0998.	Summary of remaining write-ins for Line 9 from overflow page .....	..... 0	..... 0
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above) .....	..... 1,011	..... 1,011
1501.	.....		..... 0
1502.	.....		..... 0
1503.	.....		..... 0
1598.	Summary of remaining write-ins for Line 15 from overflow page .....		..... 0
1599.	TOTALS (Lines 1501 through 1503 plus 1598) (Line 15 above) .....		..... 0
(a) Includes \$......65,838 accrual of discount less \$......985,746 amortization of premium and less \$......114,161 paid for accrued interest on purchases.			
(b) Includes \$......0 accrual of discount less \$......0 amortization of premium and less \$......0 paid for accrued dividends on purchases.			
(c) Includes \$......0 accrual of discount less \$......0 amortization of premium and less \$......0 paid for accrued interest on purchases.			
(d) Includes \$......701,028 for company's occupancy of its own buildings; and excludes \$......0 interest on encumbrances.			
(e) Includes \$......30,941 accrual of discount less \$......0 amortization of premium and less \$......0 paid for accrued interest on purchases.			
(f) Includes \$......0 accrual of discount less \$......0 amortization of premium.			
(g) Includes \$......0 investment expenses and \$......0 investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.			
(h) Includes \$......916,875 interest on surplus notes and \$......0 interest on capital notes.			
(i) Includes \$......271,661 depreciation on real estate and \$......0 depreciation on other invested assets.			

EXHIBIT OF CAPITAL GAINS (LOSSES)

		1	2	3	4	5
		Realized Gain (Loss) on Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Columns 1 + 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
1.	U.S. Government bonds .....	..... (7,706)	..... 0	..... (7,706)	..... 0	..... 0
1.1	Bonds exempt from U.S. tax .....	..... 20,263	..... 0	..... 20,263	..... 0	..... 0
1.2	Other bonds (unaffiliated) .....	..... 6,887	..... 0	..... 6,887	..... 0	..... 0
1.3	Bonds of affiliates .....	..... 0	..... 0	..... 0	..... 0	..... 0
2.1	Preferred stocks (unaffiliated) .....	..... (77,893)	..... 0	..... (77,893)	..... (46,366)	..... 0
2.11	Preferred stocks of affiliates .....	..... 0	..... 0	..... 0	..... 0	..... 0
2.2	Common stocks (unaffiliated) .....	..... 1,058,080	..... (996,925)	..... 61,155	..... (3,225,748)	..... 0
2.21	Common stocks of affiliates .....	..... 0	..... 0	..... 0	..... 0	..... 0
3.	Mortgage loans .....	..... 0	..... 0	..... 0	..... 0	..... 0
4.	Real estate .....	..... 0	..... 0	..... 0	..... 0	..... 0
5.	Contract loans .....	..... 0	..... 0	..... 0	..... 0	..... 0
6.	Cash, cash equivalents and short-term investments .....	..... (311)	..... 0	..... (311)	..... 0	..... 0
7.	Derivative instruments .....	..... 0	..... 0	..... 0	..... 0	..... 0
8.	Other invested assets .....	..... 0	..... 0	..... 0	..... 0	..... 0
9.	Aggregate write-ins for capital gains (losses) .....	..... 0	..... 0	..... 0	..... 0	..... 0
10.	TOTAL Capital gains (losses) .....	..... 999,318	..... (996,925)	..... 2,393	..... (3,272,114)	..... 0
DETAILS OF WRITE-INS						
0901.	.....	..... 0	..... 0	..... 0	..... 0	..... 0
0902.	.....	..... 0	..... 0	..... 0	..... 0	..... 0
0903.	.....	..... 0	..... 0	..... 0	..... 0	..... 0
0998.	Summary of remaining write-ins for Line 9 from overflow page .....	..... 0	..... 0	..... 0	..... 0	..... 0
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above) .....	..... 0	..... 0	..... 0	..... 0	..... 0

EXHIBIT OF NONADMITTED ASSETS

		1	2	3
		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1.	Bonds (Schedule D)	0	0	0
2.	Stocks (Schedule D):			
2.1	Preferred stocks	0	0	0
2.2	Common stocks	0	0	0
3.	Mortgage loans on real estate (Schedule B):			
3.1	First liens	0	0	0
3.2	Other than first liens	0	0	0
4.	Real estate (Schedule A):			
4.1	Properties occupied by the company	0	0	0
4.2	Properties held for the production of income	0	0	0
4.3	Properties held for sale	0	0	0
5.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)	0	0	0
6.	Contract loans	0	0	0
7.	Derivatives (Schedule DB)	0	0	0
8.	Other invested assets (Schedule BA)	0	0	0
9.	Receivables for securities	0	0	0
10.	Securities lending reinvested collateral assets (Schedule DL)	0	0	0
11.	Aggregate write-ins for invested assets	0	0	0
12.	Subtotals, cash and invested assets (Lines 1 to 11)	0	0	0
13.	Title plants (for Title insurers only)	0	0	0
14.	Invested income due and accrued	0	0	0
15.	Premium and considerations:			
15.1	Uncollected premiums and agents' balances in the course of collection	0	0	0
15.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due	0	0	0
15.3	Accrued retrospective premiums and contracts subject to redetermination	0	0	0
16.	Reinsurance:			
16.1	Amounts recoverable from reinsurers	0	0	0
16.2	Funds held by or deposited with reinsured companies	0	0	0
16.3	Other amounts receivable under reinsurance contracts	0	0	0
17.	Amounts receivable relating to uninsured plans	0	0	0
18.1	Current federal and foreign income tax recoverable and interest thereon	0	0	0
18.2	Net deferred tax asset	0	0	0
19.	Guaranty funds receivable or on deposit	0	0	0
20.	Electronic data processing equipment and software	478,837	731,053	252,216
21.	Furniture and equipment, including health care delivery assets	565,379	634,674	69,295
22.	Net adjustment in assets and liabilities due to foreign exchange rates	0	0	0
23.	Receivables from parent, subsidiaries and affiliates	0	0	0
24.	Health care and other amounts receivable	0	0	0
25.	Aggregate write-ins for other than invested assets	1,051,777	968,041	(83,736)
26.	TOTAL Assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	2,095,993	2,333,768	237,775
27.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts	0	0	0
28.	TOTAL (Lines 26 and 27)	2,095,993	2,333,768	237,775
DETAILS OF WRITE-INS				
1101.	.....	0	0	0
1102.	.....	0	0	0
1103.	.....	0	0	0
1198.	Summary of remaining write-ins for Line 11 from overflow page	0	0	0
1199.	TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above)	0	0	0
2501.	Company Cars	467,558	468,781	1,223
2502.	Leasehold Improvements	44,282	14,587	(29,695)
2503.	Prepaid Expenses	505,336	440,329	(65,007)
2598.	Summary of remaining write-ins for Line 25 from overflow page	34,601	44,344	9,743
2599.	TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)	1,051,777	968,041	(83,736)

Notes to Financial Statements

Note 1 – Summary of Significant Accounting Policies and Going Concern

A. Accounting Practices

The accompanying financial statements of MMG Insurance Company (Company) have been prepared on the basis of accounting practices prescribed by the Maine Insurance Department.

The Maine Insurance Department recognizes only statutory accounting practices prescribed or permitted by the state of Maine for determining and reporting the financial condition and results of operations of an insurance company for determining its solvency under the Maine Insurance Law. The National Association of Insurance Commissioners’ (NAIC) *Accounting Practices and Procedures Manual* (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the state of Maine.

NAIC regulations require that guaranty fund assessments be accrued for throughout the year. However, the Company has been granted permission by the State of Maine Insurance Department to account for guaranty fund assessments on a paid basis. This treatment had an immaterial effect on net income and policyholders’ surplus for 2018 and 2017.

The Company was granted permission by the State of Maine Insurance Department to recognize the book value of a company-owned aircraft as an admitted asset. Reconciliations of net income and policyholders’ surplus between the amounts reported in the accompanying financial statements (ME basis) and NAIC SAP follow:

Description	SSAP #	F/S Page	F/S Page #	2018	2017
1. Net income, state basis	XXX	XXX	XXX	\$5,182,328	\$2,219,350
2. Effect of state prescribed practices				0	0
3. Effect of state permitted practices	35R	4	4	(71,063)	(1,880)
4. Net income, NAIC SAP basis	XXX	XXX	XXX	\$5,111,265	\$2,217,470

Description	SSAP #	F/S Page	F/S Page #	Dec. 31, 2018	Dec. 31, 2017
5. Policyholders’ surplus, state basis	XXX	XXX	XXX	\$108,701,302	\$ 99,302,124
6. Effect of state prescribed practices				0	0
7. Effect of state permitted practices					
Guaranty fund assessments	35R	3	5	(46,634)	(16,306)
Company-owned aircraft	20	2	25	(2,134,346)	(2,197,030)
8. Policyholders’ surplus, NAIC SAP basis	XXX	XXX	XXX	\$106,520,322	\$ 97,088,788

B. Use of Estimates

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the amounts reported in these financial statements and notes. Actual results could differ from these estimates.

C. Accounting Policies

Direct, assumed and ceded premiums are earned over the terms of the related policies and reinsurance contracts. Unearned premiums are established to cover the unexpired portion of premiums written. Such reserves are computed by semi-monthly pro rata methods for direct business and are based on reports received from ceding companies for reinsurance assumed. Premiums receivable are primarily due from policyholders and agents and are charged off when specific balances are determined to be uncollectible. Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as

Notes to Financial Statements

incurred. Expenses incurred are reduced for ceding allowances received or receivable. Net investment income earned consists primarily of interest, dividends and rent income less investment-related expense. Interest is recognized on an accrual basis and dividends are recognized on an ex-dividend basis. Rental income includes an imputed rent for the Company's occupancy of its own building. Net realized capital gains (losses) are recognized on a specific identification basis when securities are sold, redeemed or otherwise disposed. Realized capital losses include writedowns for impairments considered to be other than temporary.

In addition, the Company uses the following accounting policies:

1. Short-term investments are stated at amortized value using the scientific constant yield-to-worse method.
2. Investment grade non-loan-backed bonds with NAIC designations 1 or 2 are stated at amortized cost using the scientific constant yield-to-worse method. Non-investment grade bonds with NAIC designations of 3 through 6 are stated at the lower of amortized value or fair value. In accordance with SSAP 26, *Bonds, Excluding Loan-Backed and Structured Securities*, the Company recognizes other than temporary impairments in the fair value of its fixed income portfolio. The Company recognized \$0 and \$0 of realized losses for other than temporary impairments on its fixed income portfolio in 2018 and 2017, respectively.
3. Common stocks are stated at market value. In accordance with SSAP 30, *Investments in Common Stock*, the Company recognizes other than temporary impairments in the fair value of its common stock portfolio. The Company recognized \$996,925 (\$787,571 net of tax) and \$37,080 (\$29,293 net of tax) of realized losses for other than temporary impairments on its common stock portfolio in 2018 and 2017, respectively. See Note 14G for more details.
4. Not applicable as the company did not hold preferred stocks at year end.
5. Not applicable as the company did not hold mortgage loans at year end.
6. Investment grade loan-backed securities are stated at amortized value. The prospective adjustment method is used to value all loan-backed and asset-backed securities.
7. Not applicable as the company did not hold investments in subsidiary and affiliated companies at year end.
8. Not applicable as the company does not invest in joint ventures and partnerships.
9. Not applicable as the company does not invest in derivatives.
10. The Company does not anticipate investment income when evaluating the need for premium deficiency reserves.
11. Unpaid losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amounts are adequate, the ultimate liabilities may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are continually reviewed and any adjustments are reflected in the period determined.
12. The Company has a capitalization policy for prepaid expenses and purchases of items such as electronic data processing equipment, software, furniture, vehicles, leasehold improvements, and other equipment. The predefined

Notes to Financial Statements

capitalization thresholds under this policy have not changed from those of the prior year.

13. Not applicable as the Company does not write major medical insurance with prescription drug coverage.

D. Going Concern

Based upon its evaluation of relevant conditions and events, management does not have substantial doubt about the Company’s ability to continue as a going concern.

Note 2 – Accounting Changes and Correction of Errors

A. Accounting Changes and Correction of Errors

Not Applicable

Note 3 – Business Combinations and Goodwill

A. Statutory Purchase Method

Not Applicable

B. Statutory Mergers

Not Applicable

C. Writedowns for Impairment of Investments in Affiliates

Not Applicable

Note 4 – Discontinued Operations

A. Discontinued Operation Disposed of or Classified as Held for Sale

Not Applicable

B. Change in Plan of Sale of Discontinued Operation

Not Applicable

C. Nature of Any Significant Continuing Involvement with Discontinued Operations After Disposal

Not Applicable

D. Equity Interest Retained in the Discontinued Operation After Disposal

Not Applicable

Note 5 – Investments

A. Mortgage Loans

Not Applicable

B. Troubled Debt Restructuring for Creditors

Not Applicable

Notes to Financial Statements

C. Reverse Mortgages

Not Applicable

D. Loan-Backed and Structured Securities

- 1. Prepayment assumptions for single-class and multi-class mortgage-backed/asset-backed securities were obtained from Bloomberg or other widely accepted securities data providers. A proprietary model is used for loss assumptions and widely accepted models are used for prepayment assumptions in valuing mortgage-backed and asset-backed securities.
- 2. The Company did not recognize any other-than-temporary impairments on loan-backed securities during the period.
- 3. The Company did not recognize any other-than-temporary impairments on loan-backed securities during the period.
- 4. Loan-backed and structured securities in unrealized loss positions as of year-end, stratified based on length of time continuously in these unrealized loss positions, are as follows:

December 31, 2018						
	Less than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Single-class residential mortgage-backed/asset-backed securities	\$ 4,429,866	\$ 27,712	\$23,441,566	\$663,615	\$27,871,432	\$ 691,327
TOTAL	\$ 4,429,866	\$ 27,712	\$23,441,566	\$ 663,615	\$27,871,432	\$ 691,327

- 5. All loan-backed and structured securities in an unrealized loss position were reviewed to determine whether other-than-temporary impairments should be recognized. For those securities in an unrealized loss position as of December 31, 2018, the Company has not made a decision to sell any such securities. The Company has evaluated its cash flow requirements and believes that its liquidity is adequate and it will not be required to sell these securities before recovery of their cost basis. As of December 31, 2018, the Company can assert that it has the intent and believes that it has the ability to hold these securities long enough to allow the cost basis of these securities to be recovered. The conclusions are supported by a detailed analysis of the underlying credit and cash flows on each security. It is possible that the Company could recognize other-than-temporary impairments in the future on some of the securities held at December 31, 2018 if future events, information and the passage of time causes it to conclude that declines in value are other-than temporary.

E. Dollar Repurchase Agreements and/or Securities Lending Transactions

Not Applicable

F. Repurchase Agreements Transactions Accounted for as Secured Borrowings

Not Applicable

G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing

Not Applicable

H. Repurchase Agreements Transactions Accounted for as a Sale

Not Applicable

Notes to Financial Statements

I. Reverse Repurchase Agreements Transactions Accounted for as a Sale

Not Applicable

J. Writedowns for Impairments of Real Estate, Real Estate Sales, Retail Land Sales Operations, and Real Estate with Participating Mortgage Loan Features

Not Applicable

K. Low Income Housing Tax Credits

Not Applicable

L. Restricted Assets

Assets in the amount of \$1,596,068 and \$1,603,986 at December 31, 2018 and 2017, respectively, were on deposit with government authorities or trustees as required by insurance regulatory authorities.

M. Working Capital Finance Investments

Not Applicable

N. Offsetting and Netting of Assets and Liabilities

Not Applicable

O. Structured Notes

Not Applicable

P. 5GI Securities

Not Applicable

Q. Short Sales

Not Applicable

R. Prepayment Penalty and Acceleration Fees

The company had five bonds called during the year, one of which included a prepayment penalty of \$1,680

	General Account	Protected Cell
(1) Number of CUSIPs	5	
(2) Aggregate Amount of Investment Income	1,680	

Note 6 – Joint Ventures, Partnerships, and Limited Liability Companies

A. Detail for Those Greater than 10% of Admitted Assets

Not Applicable

B. Writedowns for Impairment of Joint Ventures, Partnerships and LLC’s

Not Applicable

Notes to Financial Statements

Note 7 – Investment Income

A. Accrued Investment Income

The Company does not admit investment income due and accrued if amounts are over 90 days past due.

B. Amounts Nonadmitted

Not applicable

Note 8 – Derivative Instruments

A. Not Applicable

Note 9 – Income Taxes

The Tax Cuts and Jobs Act (the Act), which was signed into law on December 22, 2017, reduced the corporate tax rate from 35% to 21% effective January 1, 2018. As a result, where the Act was signed in 2017, for purposes of the Annual Statement, deferred assets/liabilities for the years ended December 31, 2017 and December 31, 2018 are calculated at 21%. Current federal income tax expense is calculated at 34% for the year ended December 31, 2017 and at 21% for the year ended December 31, 2018.

A. Components of Net Deferred Tax Assets:

1. Components of Net Deferred Tax Asset

	December 31, 2018			December 31, 2017			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total	Ordinary	Capital	Total
Total gross deferred tax assets	5,890,515	215,092	6,105,607	5,787,879	18,997	5,806,876	102,636	196,095	298,731
Statutory valuation allowance	0	0	0	0	0	0	0	0	0
Adjusted gross deferred tax assets	5,890,515	215,092	6,105,607	5,787,879	18,997	5,806,876	102,636	196,095	298,731
Deferred tax assets nonadmitted	0	0	0	0	0	0	0	0	0
Subtotal net admitted deferred tax asset	5,890,515	215,092	6,105,607	5,787,879	18,997	5,806,876	102,636	196,095	298,731
Gross deferred tax liabilities	(1,511,979)	(116,383)	(1,628,362)	(1,051,418)	(803,527)	(1,854,945)	(460,561)	687,144	226,583
Net admitted deferred tax asset	4,378,536	98,709	4,477,245	4,736,461	(784,530)	3,951,931	(357,925)	883,239	525,314

2. Admission Calculation Components

	December 31, 2018			December 31, 2017			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total	Ordinary	Capital	Total
Admission Calculation Components- SSAP 101									
Federal income taxes paid in prior years recoverable through carrybacks	577,124	215,092	792,216	494,019	18,997	513,016	83,015	196,095	279,200
Deferred tax assets allowed per limitation threshold	4,598,891	0	4,598,891	4,377,290	0	4,377,290	221,601	0	221,061
Deferred tax assets expected to be realized following balance sheet date	4,598,891	215,092	4,813,983	4,377,290	18,997	4,396,287	221,601	196,095	417,696
Surplus limitation	XXX	XXX	15,495,653	XXX	XXX	14,200,664	XXX	XXX	1,294,989
Adjusted gross deferred tax assets offset by gross deferred tax liabilities	714,500	0	714,500	916,570	0	916,570	(202,070)	0	(202,070)
Deferred tax assets admitted as the result of SSAP 101	5,890,515	215,092	6,105,607	5,787,879	18,997	5,806,876	102,636	196,095	298,731

3. Other Admissibility Criteria

	Dec. 31, 2018	Dec. 31, 2017
Ratio percentage used to determine recovery period and threshold limitation amount	756.839	734.202
Amount of adjusted capital and surplus used to determine recovery period and threshold limitation	103,304,350	94,353,341

4. Impact of Tax Planning Strategies

The Company does not have any tax planning strategies that would impact the numbers reported above.

B. Deferred Tax Liabilities Not Recognized:

Not Applicable

C. Current and Deferred Income Taxes

The provisions for income taxes incurred on earnings for the years ended December 31 are:

	<u>2018</u>	<u>2017</u>	<u>Change</u>
Federal	\$ 872,006	\$ 462,294	\$ 409,712
Foreign	0	0	0
Realized capital gains/(losses) tax	<u>503</u>	<u>951,963</u>	<u>(951,460)</u>
Federal and foreign income taxes incurred	\$ 872,509	\$ 1,414,257	(\$541,748)

Notes to Financial Statements

The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	<u>2018</u>	<u>2017</u>	<u>Change</u>
Deferred tax assets:			
Ordinary:			
20% of unearned premiums	4,064,683	3,944,340	120,343
Discount of unpaid losses and LAE	777,058	345,942	431,116
Nonadmitted assets	440,159	490,092	(49,933)
Compensation and benefits	567,301	550,093	17,208
AMT carryforward	0	437,063	(437,063)
Other	<u>41,314</u>	<u>20,349</u>	<u>20,965</u>
Total Ordinary tax assets	5,890,515	5,787,879	102,636
Capital:			
Wash sales	1,878	2,172	(294)
Other Than Temporary Impairments	<u>213,214</u>	<u>16,825</u>	<u>196,389</u>
Total Capital tax assets	215,092	18,997	196,095
Total DTAs nonadmitted	<u>0</u>	<u>0</u>	<u>0</u>
Admitted deferred tax assets	\$6,105,607	\$5,806,876	\$298,731
Deferred tax liabilities:			
Ordinary:			
Accelerated premium acq exp.	(86,856)	(92,154)	5,298
TCJA Transition Adjustment	(395,543)	0	(395,543)
Fixed assets	(980,519)	(930,761)	(49,758)
Investments	<u>(49,061)</u>	<u>(28,503)</u>	<u>(20,558)</u>
Total Ordinary tax liabilities	(1,511,979)	(1,051,418)	(460,561)
Capital:			
Net unrealized capital gains	<u>(116,383)</u>	<u>(803,527)</u>	<u>687,144</u>
Total Capital tax liabilities	(116,383)	(803,527)	687,144
Total deferred tax liabilities	<u>(\$1,628,362)</u>	<u>(\$1,854,945)</u>	<u>\$226,583</u>
Net Admitted Deferred Tax Assets	<u>\$4,477,245</u>	<u>\$3,951,931</u>	<u>\$ 525,314</u>

Notes to Financial Statements

The change in net deferred income taxes is comprised of the following:

	2018	2017	Change
Total gross deferred tax assets	\$6,105,607	\$5,806,876	\$298,731
Total gross deferred tax liabilities	(\$1,628,362)	(\$1,854,945)	\$226,583
Net deferred tax asset	\$4,477,245	\$3,951,931	\$525,314
Deferred tax on change in net unrealized gains (losses)			(\$687,145)
Change in net deferred income taxes			(\$161,830)

D. Reconciliation of Federal Income Tax Rate to Actual Effective Rate:

The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate of 21% for 2018 and 34% for 2017 to income before income taxes. The significant items causing this difference are as follows:

	2018	2017
Provision computed at statutory rate @ 21%	\$1,271,516	\$ 1,235,427
Tax exempt interest and dividends	(336,480)	(764,798)
Travel and entertainment	83,901	38,888
Lobbying expenses	6,973	13,399
Prior year under (over) accrual	(733)	4,512
Change in Non-Admitted Assets	49,933	104,834
Deferred Tax Asset re-measurement impact from the 2017 Tax Cuts and Jobs Act	0	2,673,292
Other	(40,771)	(6,104)
	\$1,034,339	\$ 3,299,450
Federal income tax incurred	\$872,006	\$462,294
Realized capital gains tax	503	951,963
Change in net deferred income taxes	161,830	1,885,193
Total statutory income taxes	\$1,034,339	\$ 3,299,450

E. Operating Loss and Tax Credit Carryforwards and Protective Tax Deposits

- 1. At December 31, 2018 the Company did not have any unused operating loss carryforwards available to offset against future taxable income.
- 2. The following is income tax expense for 2018 and 2017 that is available for recoupment in the event of future net losses:

a)	2018	\$ 1,440,165
b)	2017	\$ 847,551

- 3. The Company did not have any protective tax deposits under Section 6603 of the Internal Revenue Code.

F. Consolidated Federal Income Tax Return

- 1. The Company’s federal income tax return is consolidated with the following entities: Maine Mutual Group and MMG Financial Services, Inc.
- 2. The method of allocation among companies is subject to a written tax sharing agreement approved by the Board of Directors, whereby allocation is made

Notes to Financial Statements

primarily on a separate return basis with current credit for any net operating losses or other items utilized in the consolidated tax return. Intercompany balances are settled after the tax return is filed.

G. Federal and Foreign Income Tax Loss Contingencies

The Company does not have any tax loss contingencies for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

Note 10 – Information Concerning Parent, Subsidiaries, Affiliates, and Other Related Parties

A. Nature of Relationships

The Company is a wholly-owned subsidiary of MMG Financial Services, Inc.

B. Detail of Transactions Greater Than ½% of Admitted Assets

Please refer to Note 13K for more information.

C. Change in Terms of Intercompany Arrangements

Please refer to Note 13K for more information.

D. Amounts Due to or from Related Parties

The Company reported \$0 and \$0 due to Parent, and \$ 489,835 and \$2,894,914 due from Parent in 2018 and 2017, respectively.

E. Guarantees or Undertakings for Related Parties

Not Applicable

F. Management, Service Contracts, Cost-Sharing Arrangements

Not Applicable

G. Nature of Relationships that Could Affect Operations

All outstanding shares of the Company are owned by Parent.

H. Amount Deducted for Investment of Upstream Company

Not Applicable

I. Detail of Investments in Affiliates Greater than 10% of Admitted Assets

Not Applicable

J. Writedowns for Impairments of Investments in Affiliates

Not Applicable

K. Foreign Insurance Subsidiary Valued Using CARVM

Not Applicable

L. Downstream Holding Company Valued Using Look-Through Method.

Not Applicable

Notes to Financial Statements

- M. Non-Insurance Subsidiary, Controlled and Affiliated (SCA) Entity Valuations
Not Applicable
- N. Insurance SCA Entities Utilizing Prescribed or Permitted Practices
Not Applicable
- O. SCA or SSAP 48 Entity Loss Tracking
Not Applicable

Note 11 – Debt

- A. Amount, Interest, Maturities, Collateral, Covenants

In 2010, the Company renewed an unsecured line of credit (“LOC”) of \$3 million. The LOC was converted to a demand line, meaning any loan shall be due and payable on demand. In lieu of a formal expiration date, the agreement has an annual review requirement, which triggered effective August 13, 2018, extending the LOC until September 30, 2019. Interest is accrued on advances at 30 day LIBOR plus 1.75% per annum, is payable monthly, and is not subject to a minimum (floor) rate. The line of credit must be cleared for a minimum of 30 consecutive days during each fiscal year. During 2018 and 2017, the Company had no advances on the line of credit.

- B. Funding Agreements with Federal Home Loan Bank (FHLB)
Not Applicable

Note 12 – Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Defined Benefit Plans and Post-Retirement Benefits

The Company does not maintain a defined benefit pension plan.

The Company adopted a postretirement benefit plan in 2004 covering officers of the Company. The plan covers 50% of retiree medical and prescription drug premium costs for eligible participants. For eligible participants who retired prior to 2004, the benefit is 100%. Prior to 2012, eligible participants were defined as those participants who attained age 62 with 5 years of accrued service. Coverage was provided through the Company’s group health insurance policy. The plan was amended effective January 1, 2012 to redefine eligibility to cover those participants who attain age 62 while still in the employ of the Company as an officer and he or she is enrolled and covered with the Company’s group health insurance policy on the date immediately preceding their retirement date.

Under the amended plan, eligible participants will remain covered under the Company’s group health insurance policy until they become eligible for Medicare. Upon attaining Medicare eligibility, they will be carved out of the group health plan and will purchase individual Medicare supplement policies with the cost sharing the same as mentioned above. The postretirement benefit plan is an unfunded plan.

Notes to Financial Statements

The following tables set forth the obligations and funded status, assumptions, plan assets and cash flows associated with the postretirement benefits as of December 31, 2018 and 2017:

	Other Postretirement Benefits	
Change in projected benefit obligation-underfunded	2018	2017
Projected benefit obligation at beginning of year	\$663,672	\$735,544
Service cost	34,092	26,352
Interest cost	23,532	30,004
Actuarial (gain) loss	(187,995)	(113,202)
Benefits and expenses paid	(14,539)	(15,026)
Plan amendments	-	-
Projected benefit obligation at end of year	\$ 518,762	\$663,672

	Other Postretirement Benefits	
Change in plan assets	2018	2017
Fair value of plan assets at beginning of year	\$ -	\$ -
Actual return on plan assets	-	-
Employer contributions	14,539	15,026
Benefits and expenses paid	(14,539)	(15,026)
Fair value of plan assets at end of year	\$ -	\$ -

	Other Postretirement Benefits	
Funded status - underfunded	2018	2017
Accrued current benefit costs	\$12,873	\$20,066
Liability for pension benefits	505,889	643,606
Total liabilities recognized	\$518,762	\$663,672

The components of net periodic benefit costs consist of:

	Other Postretirement Benefits	
Components of net periodic benefit cost	2018	2017
Service cost	\$34,092	\$26,352
Interest cost	23,532	30,004
Expected return on plan assets	-	-
Transition asset or obligation	-	-
Amortization of unrecognized loss	26,116	45,344
Unrecognized past service liability	(47,976)	(47,976)
Total net periodic benefit cost (income)	\$35,764	\$53,724

Amounts in unassigned funds (surplus) recognized as components of net periodic benefit cost are as follows:

	Other Postretirement Benefits	
	2018	2017
Items not yet recognized as comp. of net periodic cost-prior year	\$127,691	\$238,261
Net transition asset or obligation recognized	-	-
New prior service cost arising during the period	-	-
Net prior service cost recognized	47,976	47,976
Net gain and loss arising during the period	(187,995)	(113,202)
Net gain and loss recognized	(26,116)	(45,344)
Items not yet recognized as comp. of net periodic cost-current yr.	(\$38,444)	\$127,691

Notes to Financial Statements

Amounts in unassigned funds (surplus) expected to be recognized in the next fiscal year as components of net periodic benefit cost are as follows:

	Other Postretirement Benefits	
	<u>2018</u>	<u>2017</u>
Service cost	\$22,344	\$34,092
Interest cost	21,620	23,532
Net transition asset or obligation	-	-
Net prior service cost or credit	(47,976)	(47,976)
Net recognized gains and losses	8,444	26,116
Total postretirement benefit expense	<u>\$4,432</u>	<u>\$35,764</u>

Amounts in unassigned funds (surplus) that have not yet been recognized as components of net periodic benefit cost are as follows:

	Other Postretirement Benefits	
	<u>2018</u>	<u>2017</u>
Net transition asset or obligation	\$ -	\$ -
Net prior service cost or credit	(175,090)	(223,066)
Net recognized gains and losses	136,646	350,757
Accumulated other comprehensive income	<u>(\$38,444)</u>	<u>\$127,691</u>

The weighted average assumptions used to determine net periodic benefit costs were:

	Other Postretirement Benefits	
	<u>2018</u>	<u>2017</u>
Discount rate	3.60%	4.14%

The weighted average assumptions used to determine benefit obligations were:

	Other Postretirement Benefits	
	<u>2018</u>	<u>2017</u>
Discount rate	4.22%	3.60%

Amounts recognized in the financial statements consist of:

	Other Postretirement Benefits	
	<u>2018</u>	<u>2017</u>
Prepaid benefit cost at beginning of year	\$(535,981)	\$(497,283)
Net periodic benefit cost	(35,764)	(53,724)
Employer contributions	14,539	15,026
Net amount prepaid (accrued)	<u>\$(557,206)</u>	<u>\$(535,981)</u>

The accumulated postretirement benefit obligation was determined using a weighted-average health care cost trend of 6.5% in 2018 and 6.5% in 2017. The expected health care cost trend rate for 2019 is 6.5%. In 2025, the health care cost trend is expected to reach the ultimate trend rate of 5%. Assumed health care cost trend rates typically have a significant effect on the amounts reported for healthcare plans. A one-percentage point increase in health care cost trend rates would increase service cost by \$10,444 and interest cost by \$4,876. A one-percentage point decrease in health care cost trend rates would decrease service cost by \$7,692 and interest cost by \$3,788.

The following benefit payments, which reflect future service, are expected to be paid:

Expected Future Benefit Payments	Other
	Postretirement Benefits
2019	12,873
2020	12,950
2021	16,342
2022	19,104
2023	23,404
2024-2028	127,354

B. Description of Investment Policies

The postretirement benefit plan is an unfunded plan, thus no assets are invested.

C. Fair Value of Plan Assets

Not Applicable

D. Rate of Return Assumptions

Not Applicable

E. Defined Contribution Plans

The Company adopted a 401k Profit Sharing Plan on July 1, 1995. Since inception and up to January 1, 2009, the Company approved a discretionary match of employee compensation contributed to the plan subject to approval by the Board of Directors. This discretionary match was reviewed annually by the Board of Directors.

Effective January 1, 2009, the plan was amended to become the MMG Insurance Company 401(k) Retirement Savings Plan. Pursuant to the termination of the defined benefit pension plan in 2009, the plan was redesigned to provide an offsetting increase in retirement benefits. The plan was enhanced as follows effective January 1, 2009:

- **Automatic enrollment;** i.e., all employees will be enrolled in the plan
- **Nonelective Contributions** – Each plan year, the Company will make nonelective contributions to the plan on the participant’s behalf in an amount equal to 3% of their pay for such year.
- **Employer matching contribution** broken down as follows:
 - \$1.00 for each dollar of elective contributions made on the participant’s behalf up to 2% of pay; and
 - \$.50 for each dollar of elective contributions made on the participant’s behalf in excess of 2% of their pay and up to 6% of their pay

Thus, if a participant’s elective contributions equal 6% or more of their pay, the Company will contribute on their behalf a maximum matching contribution of 4% of their pay.
- **Discretionary Contribution** – In addition to the above, from time to time, the Company may elect to make a discretionary contribution to the Plan to be determined by the Board of Directors.

The Company made contributions to the plan of \$1,082,566 and \$941,922 in 2018 and 2017, respectively.

Notes to Financial Statements

Employees were able to contribute a maximum of \$18,500 and \$18,000 of earnings in 2018 and 2017, respectively. Employees attaining age 50 or older during 2018 or 2017 were allowed a catch up contribution of \$6,000 in those years.

John Hancock serves as the plan's service provider and trustee, and Downeast Pension Services is the plan's third party administrator.

F. Multiemployer Plans

Not applicable

G. Consolidated/Holding Company Plans

Not applicable

H. Postemployment Benefits and Compensated Absences

The Company has no obligations to current or former employees for benefits after their employment but before their retirement other than for compensation related to earned vacation pay. The liability for earned but untaken vacation pay has been accrued.

I. Impact of Medicare Modernization Act on Postretirement Benefits

The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Act) was signed into law in December of 2003. The Act includes the following two new features to Medicare Part D that could affect the measurement of the accumulated postretirement benefit obligation (APBO) and net periodic postretirement cost for the Plan:

- A federal subsidy (based on 28% of an individual beneficiary's annual prescription drug costs between \$250 and \$5,000), which is not taxable, to sponsors or retiree healthcare benefit plans that provide a prescription drug benefit that is at least actuarially equivalent to Medicare Part D; and
- The opportunity for a retiree to obtain a prescription drug benefit under Medicare.

The Company sponsors a postretirement health care benefit plan that provides medical and prescription drug coverage eligible officers of the Company. See Note 12A for more details.

Note 13 – Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations

A. Outstanding Shares

The Company has 5,000,000 shares authorized, 2,500,000 issued and outstanding. All shares are Class A shares.

B. Dividend Rate of Preferred Stock

Not applicable

C. Dividend Restrictions

Without prior approval of its domiciliary commissioner, dividends to shareholders are limited by the laws of the Company's state of incorporation to the greater of prior year income or 10% of surplus. Within the limitations above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholders. There were no restrictions placed on the Company's surplus, including for whom the surplus is being held.

Notes to Financial Statements

D. Dates and Amounts of Dividends Paid

The Company paid net dividends of \$144,170 during the current year to its Parent as follows:

DATE OF PAYMENT	AMOUNT
January 29, 2018	\$71,205
March 20, 2018	\$72,965
TOTAL 2018 NET DIVIDEND PAYMENTS	\$144,170

All dividends were ordinary, not requiring regulatory approval.

E. Amount of Ordinary Dividends That May be Paid

Other than the limitations described above in paragraph C, there are no other limitations on the amount of ordinary dividends that may be paid.

F. Restrictions on Unassigned Funds

There are no restrictions on the unassigned funds of the Company other than those described above in paragraphs C and E and these unassigned funds are held for the benefit of the owner and policyholders.

G. Mutual Surplus Advances

Not Applicable

H. Company Stock Held for Special Purposes

Not Applicable

I. Changes in Special Surplus Funds

Not Applicable

J. Changes in Unassigned Funds

The portion of unassigned funds (surplus) represented by cumulative unrealized capital gains is \$554,203 less applicable deferred taxes of \$116,383, for a net balance of \$437,820.

K. Surplus Notes

Effective February 9, 2018, the Company issued a 25 year, \$15,000,000 Surplus Promissory Note to Farm Bureau Life Insurance Company of Michigan (FBLMI). The note carries a fixed interest rate of 6.75% per annum, payable quarterly. The note is callable by the Issuer, at its option, at par, in whole or in part, at any time or from time to time after the 10th anniversary of the date of issuance, subject to redemption premiums. The proceeds from the surplus note were used to pay off two Trust Preferred securities for \$12 million in the aggregate and to provide \$3 million of additional capital. On March 20, 2018, the Company redeemed Trust Preferred Security II for \$6,000,000, and on April 27th, 2018, the Company redeemed Trust Preferred I for \$6,000,000.

Effective December 30, 2015, MMG Financial Services, Inc. (MMGFSI) issued 225,506 shares of MMGFSI’s Class A Common Stock to Farm Bureau General Insurance Company (FBMI) for an aggregate purchase price of \$10,000,041. In connection with the Stock Purchase, MMGFSI also granted FBMI with Warrants to purchase an additional 180,404 shares of Class A Common Stock. On February 9, 2018, FBMI partially exercised its MMGFSI Stock Purchase Warrant dated December

Notes to Financial Statements

30, 2015 to purchase 90,203 shares of Class A Common Stock of MMGFSI generating total proceeds of \$4,000,043. Pursuant to the payment of legal fees and closing costs, the net balance of \$3,870,043 was transferred to the Company as a contribution to capital.

L. Impact of Quasi-Reorganizations

Not Applicable

M. Date of Quasi-Reorganizations

Not Applicable

Note 14 – Liabilities, Contingencies and Assessments

A. Contingent Commitments

Not Applicable

B. Guaranty Fund and Other Assessments

The Company is subject to guaranty fund and other assessments by the states in which it writes business. The Company is permitted by the State of Maine to account for guaranty funds on a cash basis rather than the NAIC prescribed method of accruing at the time of insolvency. In the year 2018, the Company paid \$133,566 to guaranty funds, and incurred \$186,095 in expenses related to other assessments.

C. Gain Contingencies

Not Applicable

D. Extra Contractual Obligation and Bad Faith Losses

The company paid the following amounts in the reporting period to settle claims related extra contractual obligations or bad faith claims stemming from lawsuits.

	Direct
Claims related ECO and bad faith losses paid during the reporting period.	\$0

Number of claims where amounts were paid to settle claims related extra contractual obligations or bad faith claims resulting from lawsuits during the reporting period.

(a) 0-25 Claims	(b) 26-50 Claims	(c) 51-100 Claims	(d) 101-500 Claims	(e) More than 500 Claims
X				

Indicate whether claim count information is disclosed per claim or per claimant.

(f) Per Claim [] (g) Per Claimant [X]

E. Product Warranties

Not Applicable

F. Joint and Several Liabilities

Not Applicable

Notes to Financial Statements

G. Other Contingencies and Writedowns for Impairment

At the end of the current and prior year, the Company had admitted assets of \$50,900,418 and \$49,928,963, respectively, in premiums receivable due from policyholders, agents and ceding insurers. The Company routinely assesses the collectability of these receivables. Based upon Company experience, any uncollectible premiums receivable as of the end of the current year are not expected to exceed the nonadmitted amounts and, therefore, no additional provision for uncollectible amounts has been recorded. The potential for any additional loss is not believed to be material to the Company’s financial condition.

Lawsuits arise against the Company in the normal course of business. Contingent liabilities arising from litigation, income taxes, and other matters are not considered material in relation to the financial position of the Company.

On December 31, 2018, the Company recognized other-than-temporary impairments (OTTI) on two (2) common equities, resulting in a writedown of \$996,925 and a revised cost basis of \$567,721.

The company underwent a Maine Revenue Service audit of its premium tax returns for 2015 to 2017. As of 12/31/2018 the result of the audit have not been finalized.

Note 15 – Leases

A. Lessee Leasing Arrangements

The Company leased office space for its regional office in Concord, New Hampshire under a non-cancelable lease, which expired on September 22, 2018. Effective December 1, 2018, the Company entered into a new 10-year lease which expires on November 30, 2028. The new lease relocates the Company’s regional office to Portsmouth, New Hampshire. The new lease called for an initial security deposit of \$10,583 and, once occupied, the rent will be \$82,968 per annum, with a provision for up to 3% increase each year based on CPI-U for the Boston area. In the interim, the Company extended its current lease in Concord until February 22, 2019. Rental expense for the current year and the prior year were \$72,683 and \$71,312, respectively. Rental expense for the current and prior year for the Portsmouth regional office was \$14,583 and \$0, respectively. The Company also has a leasing agreement for office space for its regional office in Bethlehem, Pennsylvania under a non-cancelable lease which will expire on May 31, 2020. Rental expense for the current year and the prior year were \$65,056 and \$63,161, respectively.

Effective August 1, 2016, and continuing for an initial period of thirteen (13) years, until December 31, 2029, the company entered into a system operating lease with its parent, MMG Financial Services, Inc. Through this lease agreement, the Company leases an operating software technology platform integrated into its upgraded Core Operating System for use in the operation of its business. Lease expense for the current year and the prior year were \$1,400,000 and \$1,000,000, respectively.

Total combined lease expense for the current year and the prior year were \$1,552,322 and \$1,134,473, respectively.

Minimum lease payments for the remainder of the lease term to be incurred are:

2019	\$2,113,589
2020	\$2,691,597
2021	\$2,671,680
2022	\$2,674,341
2023	\$2,677,081

Thereafter: \$16,002,641

Notes to Financial Statements

- B. Lessor Leasing Arrangements

Not Applicable

Note 16 – Information about Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentrations of Credit Risk

- A. Face or Contract Amounts

Not Applicable

- B. Nature and Terms

Not Applicable

- C. Exposure to Credit-Related Losses

Not Applicable

- D. Collateral Policy

Not Applicable

Note 17 – Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

- A. Transfers of Receivables Reported as Sales

Not Applicable

- B. Transfers and Servicing of Financial Assets

Not Applicable

- C. Wash Sales

In the course of the Company’s asset management, equity securities are sold and reacquired within 30 days of the sale date. No securities with an NAIC designation of 3 or lower were sold and reacquired within 30 days of the sale date.

Note 18 – Gain or Loss from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

- A. Administrative Services Only (ASO) Plans

Not Applicable

- B. Administrative Services Contract (ASC) Plans

Not Applicable

- C. Medicare or Other Similarly Structured Cost Based Reimbursement Contracts

Not Applicable

Note 19 – Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

- A. Not Applicable

Notes to Financial Statements

Note 20 – Fair Value Measurements

A. Inputs Used for Assets and Liabilities Measured and Reported at Fair Value

1. Items Measured and Reported at Fair Value by Levels 1, 2 and 3

The Company has categorized its assets and liabilities that are measured at fair value into the three-level fair value hierarchy as reflected in the table below. The three-level fair value hierarchy is based on the degree of subjectivity inherent in the valuation method by which fair value was determined. The three levels are defined as follows:

Level 1 – Quoted Prices in Active Markets for Identical Assets and Liabilities: This category, for items measured at fair value on a recurring basis, includes exchange-traded preferred and common stocks. The estimated fair value of the equity securities within this category are based on quoted prices in active markets and are thus classified as Level 1.

Level 2 – Significant Other Observable Inputs: This category for items measured at fair value on a recurring basis includes bonds which are not exchange traded. The estimated fair values of these items were determined by independent pricing services using observable inputs. Others were based on quotes from markets which were not considered actively traded.

Level 3 – Significant Unobservable Inputs: This category is for items measured at fair value on a recurring basis for which fair value is derived from techniques in which one or more of the significant inputs are unobservable, including broker quotes which are non-binding.

2018	Level 1	Level 2	Level 3	Total
Common stocks	39,426,694	-	83,148	39,509,842
Total fair value	\$ 39,426,694	\$ -	\$ 83,148	\$39,509,842
2017	Level 1	Level 2	Level 3	Total
Common stocks	36,044,372	-	78,564	36,122,936
Perpetual preferred stocks	3,211,600	-	-	3,211,600
Total fair value	\$ 39,255,972	\$ -	\$ 78,564	\$39,334,536

Notes to Financial Statements

At the end of each reporting period, the Company evaluates whether or not any event has occurred or circumstances have changed that would cause an instrument to be transferred between Levels 1 and 2. This policy also applies to transfers into or out of Level 3 as stated in paragraph 3 below.

2. Rollforward of Level 3 Items

	2018	2017
	Common Stock	Common Stock
Beginning of year	\$ 78,564	\$ 75,242
Purchases	-	-
Sales	-	-
Total gains and losses (realized and unrealized)		
Included in net income	-	-
Included in surplus	4,584	3,322
Transfers in and out of significant unobservable inputs	-	-
End of year	\$ 83,148	\$ 78,564
The amount of total gains or losses for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held as of December 31	\$ -	\$ -

3. Policy on Transfers Into and Out of Level 3

At the end of each reporting period, the Company evaluates whether or not any event has occurred or circumstances have changed that would cause an instrument to be transferred into or out of Level 3. During the current year, no transfers into or out of Level 3 were required.

4. Inputs and Techniques Used for Level 2 and Level 3 Fair Values

The common stock carried at fair value and categorized as Level 3 was valued using figures provided by the underlying company, and was derived using the prior-year's book value per share, provided by the issuing company.

5. Derivative Fair Values

Not Applicable

B. Other Fair Value Disclosures

Not Applicable

C. Fair Values for All Financial Instruments by Levels 1, 2 and 3

The table below reflects the fair values and admitted values of all admitted assets and liabilities that are financial instruments. The fair values are also categorized into the three-level fair value hierarchy as described above in Note 20A.

2018	Fair	Admitted					Not
	Value	Value	Level 1	Level 2	Level 3		Practicable (Carrying Value)
Assets							
Bonds	157,473,233	157,830,196	-	157,830,196	-		-
Common stocks	39,509,842	39,509,842	39,426,694	-	83,148		-
Cash & cash equivalents	26,251,773	26,251,773	26,251,773	-	-		-
Total fair value	\$223,234,848	\$223,591,811	\$65,678,467	\$157,830,196	\$83,148	\$	-

Notes to Financial Statements

- D. Items for Which Not Practicable to Estimate Fair Values
Not Applicable
- E. Instruments measured at NAV
Not Applicable

Note 21 – Other Items

- A. Unusual or Infrequent Items
Not Applicable
- B. Troubled Debt Restructuring for Debtors
Not Applicable
- C. Other Disclosures
Not Applicable
- D. Business Interruption Insurance Recoveries
Not Applicable
- E. State Transferable and Non-Transferable Tax Credits
Not Applicable
- F. Subprime Mortgage Related Exposure

1. Subprime Mortgage Exposures

The Company invests in several asset classes that could potentially be adversely affected by subprime mortgage exposure. These investments include asset-backed securities, US agency debt securities, investment-grade corporate bonds and equity investments in financial institutions. The Company believes that its greatest exposure is to unrealized losses from declines in asset values versus realized losses resulting from defaults or foreclosures. Conservative investment practices limit the Company's exposure to such losses.

2. Direct Exposure - Mortgage Loans

The Company does not participate in mortgage lending.

3. Direct Exposure - Other Investment Classes

The Company has several other investment classes that could have subprime mortgage exposure including:

- Asset-backed securities
- Debt obligations of financial institutions participating in subprime lending practices
- Unaffiliated equity securities issued by financial institutions participating in subprime lending.

The Company has reviewed its mortgage-backed security portfolio and determined that all of these investments are in pools that are backed by loans made to well-qualified borrowers or in tranches that have minimal default risk. In accordance with SSAP 43R, all residential mortgage-backed securities were

Notes to Financial Statements

examined at year end 2018 for possible other-than-temporary impairments. As explained in Note 5D above, no loss due to other-than-temporary impairments has been realized in 2018 on residential mortgage-backed securities.

At the end of the current year, the Company did not hold any securities with direct exposure to subprime mortgages.

All bonds held that were issued by financial institutions participating in subprime lending activities are investment grade quality. Default risk on these bonds appears minimal at this time.

The Company has no exposure to subprime mortgages in either the mortgage-backed or commercial mortgage-backed security sectors of the market.

The Company has indirect exposures to subprime mortgages in the U.S. Agency sector. The Company has approximately \$2.5 million book value in agency debt in the Company’s portfolio in Fannie Mae securities. The Company also has indirect exposure to subprime mortgages in the investment-grade corporate bond sector. The Company has approximately \$53.5 million book value in investment-grade corporate fixed income securities. Of these corporate holdings, \$13.2 million were in the banking sector and \$1.5 million were in the brokerage sector.

4. Underwriting Exposure

Not Applicable

G. Insurance-Linked Securities (ILS) Contracts

Not Applicable

Note 22 – Events Subsequent

Subsequent events have been considered through February 28, 2019, the date of issuance of these statutory financial statements. There were no events occurring subsequent to the end of the current year that merited recognition or disclosure in these statements.

Note 23 – Reinsurance

A. Unsecured Reinsurance Recoverables

Following are reinsurance recoverables for paid and unpaid losses, loss adjustment expenses and unearned premiums from individual reinsurers that exceed 3% of policyholder surplus:

NAIC Code	Federal ID #	Name of Reinsurer	Amount (000’s omitted)
22039	13-2673100	General Reinsurance	\$ 10,042

B. Reinsurance Recoverables in Dispute

The Company does not have reinsurance recoverables in dispute for paid losses and loss adjustment expenses that exceed 5% of policyholders’ surplus from an individual reinsurer or exceed 10% of policyholders’ surplus in aggregate.

Notes to Financial Statements

C. Reinsurance Assumed and Ceded and Protected Cells

1. The following table summarizes ceded and assumed unearned premiums and the related commission equity at the end of the current year.

	Assumed		Ceded		Assumed Less Ceded	
	Unearned Premiums	Commission Equity	Unearned Premiums	Commission Equity	Unearned Premiums	Commission Equity
a. Affiliates	0	0	0	0	0	0
b. All Other	0	0	\$ 7,605,398	\$ 2,252,921	(\$7,605,398)	(\$2,252,921)
c. Totals	0	0	\$ 7,605,398	\$ 2,252,921	(\$7,605,398)	(\$2,252,921)
d. Direct Unearned Premium Reserve is \$ 102,315,571						

2. Certain agency agreements and ceded reinsurance contracts provide for additional or return commissions based on the actual loss experience of the produced or reinsured business. Amounts accrued at the end of the current year are as follows:

Description	Direct	Assumed	Ceded	Net
a. Contingent Commissions	\$ 6,206,289	0	0	\$ 6,206,289
b. Sliding Scale Adjustments	0	0	0	0
c. Other Profit Commissions	0	0	\$ 100,083	(\$100,083)
d. Totals	\$ 6,206,289	0	\$ 100,083	\$ 6,106,206

3. The Company does not use protected cells as an alternative to traditional reinsurance.

D. Uncollectible Reinsurance

Not Applicable

E. Commutation of Ceded Reinsurance

Not Applicable

F. Retroactive Reinsurance

Not Applicable

G. Reinsurance Accounted for as a Deposit

Not Applicable

H. Run-off Agreements

Not Applicable

I. Certified Reinsurer Rating Downgraded or Status Subject to Revocation

Not Applicable

J. Reinsurance Agreements Qualifying for Reinsurer Aggregation

Not Applicable

Note 24 – Retrospectively Rated Contracts and Contracts Subject to Redetermination

- A. & B. Methods Used to Estimate and Record
- Not Applicable.
- C. Amount and Percent of Net Retrospective Premiums
- Not Applicable
- D. Medical Loss Ratio Rebates
- Not Applicable
- E. Calculation of Nonadmitted Accrued Retrospective Premiums
- Not Applicable
- F. Risk Sharing Provisions of the Affordable Care Act (ACA)
- Not Applicable

Note 25 – Changes in Incurred Losses and Loss Adjustment Expenses

The estimated cost of loss and loss adjustment expenses (LAE) attributable to insured events of prior years decreased by \$292,000 during the current year. This decreased the current calendar year losses and LAE incurred by this amount, as shown in the chart below. Increases or decreases of this nature occur as the result of claim settlements during the current year, and as additional information is received regarding unpaid individual claims, causing changes from the original estimates of the cost of these claims. Recent loss development trends are also taken into account in evaluating the overall adequacy of unpaid losses and loss adjustment expenses. In 2016, the reserving philosophy was adopted to recognize shifting loss costs for bodily injury claims in all lines of business.

(000's omitted) Lines of Business	2018 Calendar Year Losses and LAE Incurred			2018 Loss Year Losses and LAE Incurred	Shortage (Redundancy)
	Losses Incurred	LAE Incurred	Totals		
Homeowners & Farmowners	\$ 22,514	\$ 2,886	\$ 25,400	\$ 24,921	\$ 479
Auto Liability-Private Passenger	22,062	4,234	26,296	27,034	(738)
Auto Liability-Commercial	3,879	651	4,530	5,931	(1,401)
Commercial Multiple Peril	15,580	3,918	19,498	18,751	747
Other Liability-Occurrence	334	(24)	310	375	(65)
Special Property	1,128	147	1,275	1,251	24
Auto Physical Damage	27,530	7,268	34,798	34,135	663
Totals	\$ 93,027	\$ 19,079	\$112,106	\$ 112,398	\$ (292)

Note 26 – Intercompany Pooling Arrangements

- A. Not Applicable

Notes to Financial Statements

Note 27 – Structured Settlements

- A. Reserves Released due to Purchase of Annuities
Not Applicable
- B. Annuity Insurers with Balances Due Greater than 1% of Policyholders’ Surplus
Not Applicable

Note 28 – Health Care Receivables

- A. Pharmacy Rebates Billed, Received and Accrued for Twelve Quarters
Not Applicable
- B. Risk Sharing Receivables Billed, Received and accrued for Three Years
Not Applicable

Note 29 – Participating Policies

- A. Not Applicable

Note 30 – Premium Deficiency Reserves

- A. Not Applicable

Note 31 – High Deductibles

- A. Not Applicable

Note 32 – Discounting of Liabilities for Unpaid Losses or Unpaid Loss Adjustment Expenses

- A. Tabular Discounts
Not Applicable
- B. Non-Tabular Discounts
Not Applicable
- C. Changes in Discount Assumptions
Not Applicable

Note 33 – Asbestos and Environmental Reserves

- A. Five-Year Rollforward of Asbestos Reserves, Direct, Assumed and Net
Not Applicable
- B. Asbestos IBNR and Bulk Reserve, Direct, Assumed and Net
Not Applicable
- C. Asbestos LAE Reserve, Direct, Assumed and Net
Not Applicable

Notes to Financial Statements

- D. Five-Year Rollforward of Environmental Reserves, Direct, Assumed and Net
Not Applicable
- E. Environmental IBNR and Bulk Reserve, Direct, Assumed and Net
Not Applicable
- F. Environmental LAE Reserve, Direct, Assumed and Net
Not Applicable

Note 34 – Subscriber Savings Accounts

- A. Not Applicable

Note 35 – Multiple Peril Crop Insurance

- A. Not Applicable

Note 36 – Financial Guaranty Insurance

- A. Premiums, Claim Liabilities and Risk Management Activities
Not Applicable
- B. Schedule of Insured Financial Obligations
Not Applicable

GENERAL INTERROGATORIES
PART 1 - COMMON INTERROGATORIES
GENERAL

- 1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?
If yes, complete Schedule Y, Parts 1, 1A and 2.

Yes[X] No[]
- 1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?

Yes[X] No[] N/A[]
- 1.3 State Regulating?

Maine
- 1.4 Is the reporting entity publicly traded or a member of a publicly traded group?

Yes[] No[X]
- 1.5 If the response to 1.4 is yes, provide the CIK (Central Index Key) code issued by the SEC for the entity/group.
- 2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?

Yes[] No[X]
- 2.2 If yes, date of change:
- 3.1 State as of what date the latest financial examination of the reporting entity was made or is being made.

12/31/2015
- 3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.

12/31/2015
- 3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).

06/29/2017
- 3.4 By what department or departments?

Maine Bureau of Insurance
- 3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with departments?

Yes[] No[] N/A[X]
- 3.6 Have all of the recommendations within the latest financial examination report been complied with?

Yes[] No[] N/A[X]
- 4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
- 4.11 sales of new business?

Yes[] No[X]
- 4.12 renewals?

Yes[] No[X]
- 4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
- 4.21 sales of new business?

Yes[] No[X]
- 4.22 renewals?

Yes[] No[X]
- 5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?

Yes[] No[X]
- If yes, complete and file the merger history data file with the NAIC.
- 5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

1	2	3
Name of Entity	NAIC Company Code	State of Domicile

- 6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?

Yes[] No[X]
- 6.2 If yes, give full information:
- 7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?

Yes[] No[X]
- 7.2 If yes,
- 7.21 State the percentage of foreign control

0.000%
- 7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, government, manager or attorney-in-fact).

1	2
Nationality	Type of Entity

- 8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?

Yes[] No[X]
- 8.2 If response to 8.1 is yes, please identify the name of the bank holding company.
- 8.3 Is the company affiliated with one or more banks, thrifts or securities firms?

Yes[] No[X]
- 8.4 If response to 8.3 is yes, please provide the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC) and identify the affiliate's primary federal regulator.

1	2	3	4	5	6
Affiliate Name	Location (City, State)	FRB	OCC	FDIC	SEC
		No	No	No	No

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?

PricewaterhouseCoopers, LLP, 101 Seaport Blvd Suite 500, Boston, MA 02210
- 10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?

Yes[] No[X]
- 10.2 If response to 10.1 is yes, provide information related to this exemption:
- 10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 18A of the Model Regulation, or substantially similar state law or regulation?

Yes[] No[X]
- 10.4 If response to 10.3 is yes, provide information related to this exemption:
- 10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws?

Yes[X] No[] N/A[]
- 10.6 If the response to 10.5 is no or n/a please explain:
11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?

Jeffrey R. Carlson, FCAS, MAAA employee of Willis Towers Watson 175 Powder Forest Drive, Weatogue, CT 06089

GENERAL INTERROGATORIES (Continued)

- 12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?

Yes[] No[X]
- 12.11 Name of real estate holding company
- 12.12 Number of parcels involved

\$ 0
- 12.13 Total book/adjusted carrying value

\$ 0
- 12.2 If yes, provide explanation
13. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:
- 13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?
- 13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?

Yes[] No[] N/A[X]
- 13.3 Have there been any changes made to any of the trust indentures during the year?

Yes[] No[] N/A[X]
- 13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes?

Yes[] No[] N/A[X]
- 14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?

Yes[X] No[]
- 14.1a Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;
- 14.1b Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;
- 14.1c Compliance with applicable governmental laws, rules and regulations;
- 14.1d The prompt internal reporting of violations to an appropriate person or persons identified in the code; and
- 14.1e Accountability for adherence to the code.
- 14.11 If the response to 14.1 is no, please explain:
- 14.2 Has the code of ethics for senior managers been amended?

Yes[] No[X]
- 14.21 If the response to 14.2 is yes, provide information related to amendment(s).
- 14.3 Have any provisions of the code of ethics been waived for any of the specified officers?

Yes[] No[X]
- 14.31 If the response to 14.3 is yes, provide the nature of any waiver(s).
- 15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List?

Yes[] No[X]
- 15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

1 American Bankers Association (ABA) Routing Number	2 Issuing or Confirming Bank Name	3 Circumstances That Can Trigger the Letter of Credit	4 Amount
..... 0

BOARD OF DIRECTORS

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof?

Yes[X] No[]
17. Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?

Yes[X] No[]
18. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person?

Yes[X] No[]

FINANCIAL

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?

Yes[] No[X]
- 20.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):
- 20.11 To directors or other officers

\$ 0
- 20.12 To stockholders not officers

\$ 0
- 20.13 Trustees, supreme or grand (Fraternal only)

\$ 0
- 20.2 Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):
- 20.21 To directors or other officers

\$ 0
- 20.22 To stockholders not officers

\$ 0
- 20.23 Trustees, supreme or grand (Fraternal only)

\$ 0
- 21.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?

Yes[] No[X]
- 21.2 If yes, state the amount thereof at December 31 of the current year:
- 21.21 Rented from others

\$ 0
- 21.22 Borrowed from others

\$ 0
- 21.23 Leased from others

\$ 0
- 21.24 Other

\$ 0
- 22.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?

Yes[X] No[]
- 22.2 If answer is yes:
- 22.21 Amount paid as losses or risk adjustment

\$ 0
- 22.22 Amount paid as expenses

\$ 186,095
- 22.23 Other amounts paid

\$ 0
- 23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement?

Yes[X] No[]
- 23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount:

\$ 489,835

INVESTMENT

- 24.01 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 24.03)

Yes[] No[X]
- 24.02 If no, give full and complete information, relating thereto
See Interrogatory 28 below
- 24.03 For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 17 where this information is also provided)
- 24.04 Does the Company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Instructions?

Yes[] No[] N/A[X]
- 24.05 If answer to 24.04 is yes, report amount of collateral for conforming programs.

\$ 0
- 24.06 If answer to 24.04 is no, report amount of collateral for other programs.

\$ 0
- 24.07 Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract?

Yes[] No[] N/A[X]
- 24.08 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%?

Yes[] No[] N/A[X]
- 24.09 Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities Lending Agreement (MSLA) to conduct securities lending?

Yes[] No[] N/A[X]

GENERAL INTERROGATORIES (Continued)

- 24.10 For the reporting entity's security lending program, state the amount of the following as of December 31 of the current year:

24.101 Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2.

\$ 0

24.102 Total book/adjusted carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2.

\$ 0

24.103 Total payable for securities lending reported on the liability page.

\$ 0
- 25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 24.03).

Yes[X] No[]
- 25.2 If yes, state the amount thereof at December 31 of the current year:

25.21 Subject to repurchase agreements

\$ 0

25.22 Subject to reverse repurchase agreements

\$ 0

25.23 Subject to dollar repurchase agreements

\$ 0

25.24 Subject to reverse dollar repurchase agreements

\$ 0

25.25 Placed under option agreements

\$ 0

25.26 Letter stock or securities restricted as to sale - excluding FHLB Capital Stock

\$ 0

25.27 FHLB Capital Stock

\$ 0

25.28 On deposit with states

\$ 1,596,068

25.29 On deposit with other regulatory bodies

\$ 0

25.30 Pledged as collateral - excluding collateral pledged to an FHLB

\$ 0

25.31 Pledged as collateral to FHLB - including assets backing funding agreements

\$ 0

25.32 Other

\$ 0

25.3 For category (25.26) provide the following:

1	2	3
Nature of Restriction	Description	Amount
.....	0

- 26.1 Does the reporting entity have any hedging transactions reported on Schedule DB?

Yes[] No[X]
- 26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state?

Yes[] No[] N/A[X]
- If no, attach a description with this statement.
- 27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?

Yes[] No[X]
- 27.2 If yes, state the amount thereof at December 31 of the current year.

\$ 0

28. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section I, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?

Yes[X] No[]
- 28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1	2
Name of Custodian(s)	Custodian's Address
TD Bank, N.A.	1006 Astoria Boulevard, Cherry Hill, NJ 08034

- 28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1	2	3
Name(s)	Location(s)	Complete Explanation(s)
.....

- 28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year?

Yes[] No[X]
- 28.04 If yes, give full and complete information relating thereto:

1	2	3	4
Old Custodian	New Custodian	Date of Change	Reason
.....

- 28.05 Investment management - Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. [" that have access to the investment accounts"; " handle securities"]

1	2
Name of Firm or Individual	Affiliation
Conning Asset Management .....	..... U
New England Asset Management, Inc. ....	..... U

- 28.0597 For those firms/individuals listed in the table for Question 28.05, do any firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") manage more than 10% of the reporting entity's assets?

Yes[X] No[]
- 28.0598 For firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") listed in the table for Question 28.05, does the total assets under management aggregate to more than 50% of the reporting entity's assets?

Yes[X] No[]
- 28.06 For those firms or individuals listed in the table for 28.05 with an affiliation code of "A" (affiliated) or "U" (unaffiliated), provide the information for the table below.

1	2	3	4	5
Central Registration Depository Number	Name of Firm or Individual	Legal Entity Identifier (LEI)	Registered With	Investment Management Agreement (IMA) Filed
New England Asset Management, Inc.	Charlene Fischler	KUR85E5PS4GQFZTFC130	SEC .....	..... DS
Conning Asset Management	Ryan Soucy	549300ZOGI4KK37BDV40	SEC .....	..... DS
.....

GENERAL INTERROGATORIES (Continued)

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D - Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b)(1)])? Yes[X] No[]

29.2 If yes, complete the following schedule:

1	2	3
CUSIP #	Name of Mutual Fund	Book/Adjusted Carrying Value
922908744	VANGUARD VALUE ETF (VTV)	2,399,775
		0
		0
		0
		0
		0
29.2999 Total		2,399,775

29.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
Name of Mutual Fund (from above table)	Name of Significant Holding of the Mutual Fund	Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding	Date of Valuation
VANGUARD VALUE ETF (VTV)	Berkshire Hathaway	84,952	12/31/2018
VANGUARD VALUE ETF (VTV)	Microsoft Corp.	83,992	12/31/2018
VANGUARD VALUE ETF (VTV)	Johnson & Johnson	73,913	12/31/2018
VANGUARD VALUE ETF (VTV)	JP Morgan Chase & Co.	69,354	12/31/2018
VANGUARD VALUE ETF (VTV)	Exxon Mobil Corp.	61,674	12/31/2018

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1	2	3
	Statement (Admitted) Value	Fair Value	Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
30.1 Bonds	157,830,196	157,473,233	(356,963)
30.2 Preferred stocks	0	0	0
30.3 Totals	157,830,196	157,473,233	(356,963)

30.4 Describe the sources or methods utilized in determining the fair values:
Fair values obtained from Conning Asset Management

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? Yes[X] No[]

31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? Yes[X] No[] N/A[]

31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed? Yes[X] No[]

32.2 If no, list exceptions:

33. By self-designation 5GI securities, the reporting entity is certifying the following elements for each self-designated 5GI security:

- a. Documentation necessary to permit a full credit analysis of the security does not exist or an NAIC CRP credit rating for an FE or PL security is not available.
- b. Issuer or obligor is current on all contracted interest and principal payments.
- c. The insurer has an actual expectation of ultimate payment of all contracted interest and principal.

Has the reporting-entity self-designated 5GI securities? Yes[] No[X]

34. By self-designating PLGI securities, the reporting entity is certifying the following elements of each self-designated PLGI security:

- a. The security was purchased prior to January 1, 2018.
- b. The reporting entity is holding capital commensurate with the NAIC Designation reported for the security
- c. The NAIC Designation was derived from the credit rating assigned by an NAIC CRP in its legal capacity as an NRSRO which is shown on a current private letter rating held by the insurer and available for examination by state insurance regulators.
- d. The reporting entity is not permitted to share this credit rating of the PL security with the SVO.

Has the reporting entity self-designated PLGI securities? Yes[] No[X]

OTHER

35.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any? \$ 1,083,227

35.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

1	2
Name	Amount Paid
Insurance Services Office	753,423

36.1 Amount of payments for legal expenses, if any? \$ 61,746

36.2 List the name of the firm and the amount paid if any such payments represented 25% or more of the total payments for legal expenses during the period covered by this statement.

GENERAL INTERROGATORIES (Continued)

1 Name	2 Amount Paid
Pierce Atwood	46,248

37.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or department of government, if any? \$..... 15,995

37.2 List the name of firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 Name	2 Amount Paid
Soltan Bass Smith LLC	11,097

GENERAL INTERROGATORIES (Continued)

PART 2 - PROPERTY & CASUALTY INTERROGATORIES

1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force?

Yes[] No[X]

1.2 If yes, indicate premium earned on U.S. business only.

\$ 0

1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?

\$ 0

1.31 Reason for excluding:

1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above.

\$ 0

1.5 Indicate total incurred claims on all Medicare Supplement insurance.

\$ 0

1.6 Individual policies

Most current three years:

1.61 Total premium earned

\$ 0

1.62 Total incurred claims

\$ 0

1.63 Number of covered lives

..... 0

All years prior to most current three years:

1.64 Total premium earned

\$ 0

1.65 Total incurred claims

\$ 0

1.66 Number of covered lives

..... 0

1.7 Group policies

Most current three years:

1.71 Total premium earned

\$ 0

1.72 Total incurred claims

\$ 0

1.73 Number of covered lives

..... 0

All years prior to most current three years:

1.74 Total premium earned

\$ 0

1.75 Total incurred claims

\$ 0

1.76 Number of covered lives

..... 0

2. Health Test

		1	2
		Current Year	Prior Year
2.1	Premium Numerator .....	..... 0	..... 0
2.2	Premium Denominator .....	..... 174,945,730	..... 167,431,061
2.3	Premium Ratio (2.1 / 2.2) .....	..... 0.000	..... 0.000
2.4	Reserve Numerator .....	..... 0	..... 0
2.5	Reserve Denominator .....	..... 163,049,904	..... 161,822,877
2.6	Reserve Ratio (2.4 / 2.5) .....	..... 0.000	..... 0.000

3.1 Does the reporting entity issue both participating and non-participating policies?

Yes[] No[X]

3.2 If yes, state the amount of calendar year premiums written on:

3.21 Participating policies

\$ 0

3.22 Non-participating policies

\$ 0

4. For Mutual reporting entities and Reciprocal Exchanges only:

4.1 Does the reporting entity issue assessable policies?

Yes[] No[] N/A[X]

4.2 Does the reporting entity issue non-assessable policies?

Yes[] No[] N/A[X]

4.3 If assessable policies are issued, what is the extent of the contingent liability of the policyholders?

..... 0.000%

4.4 Total amount of assessments paid or ordered to be paid during the year on deposit notes or contingent premiums.

\$ 0

5. For Reciprocal Exchanges Only:

5.1 Does the exchange appoint local agents?

Yes[] No[] N/A[X]

5.2 If yes, is the commission paid:

5.21 Out of Attorney's-in-fact compensation

Yes[] No[] N/A[X]

5.22 As a direct expense of the exchange

Yes[] No[] N/A[X]

5.3 What expenses of the Exchange are not paid out of the compensation of the Attorney-in-fact?

5.4 Has any Attorney-in-fact compensation, contingent on fulfillment of certain conditions been deferred?

Yes[] No[] N/A[X]

5.5 If yes, give full information:

6.1 What provision has this reporting entity made to protect itself from an excessive loss in the event of a catastrophe under a workers' compensation contract issued without limit of loss:
The Company does not write Workers' Compensation Insurance.

6.2 Describe the method used to estimate this reporting entity's probable maximum insurance loss, and identify the type of insured exposures comprising that probable maximum loss, the locations of concentrations of those exposures and the external resources (such as consulting firms or computer software models), if any, used in the estimation process:
The Company utilizes the services of JLT Re North America to perform a catastrophe exposure analysis for hurricane and winter storm possible losses.

6.3 What provision has this reporting entity made (such as a catastrophic reinsurance program) to protect itself from an excessive loss arising from the types and concentrations of insured exposures comprising its probable maximum property insurance loss:
The Company carries catastrophe reinsurance to cover loss events which exceed \$4,000,000.

6.4 Does the reporting entity carry catastrophic reinsurance protection for at least one reinstatement, in an amount sufficient to cover its estimated probable maximum loss attributable to a single loss event or occurrence?

Yes[X] No[]

6.5 If no, describe any arrangements or mechanisms employed by the reporting entity to supplement its catastrophe reinsurance program or to hedge its exposure to uninsured catastrophic loss

7.1 Has the reporting entity reinsured any risk with any other entity under a quota share reinsurance contract that includes a provision that would limit the reinsurer's losses below the stated quota share percentage (e.g., a deductible, a loss ratio corridor, a loss cap, an aggregate limit or any similar provisions)?

Yes[] No[X]

7.2 If yes, indicate the number of reinsurance contracts containing such provisions.

..... 0

7.3 If yes, does the amount of reinsurance credit taken reflect the reduction in quota share coverage caused by any applicable limiting provision(s)?

Yes[] No[] N/A[X]

8.1 Has this reporting entity reinsured any risk with any other entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on this risk, or portion thereof, reinsured?

Yes[] No[X]

8.2 If yes, give full information.

9.1 Has the reporting entity ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates) for which during the period covered by the statement: (i) it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; (ii) it accounted for that contract as reinsurance and not as a deposit; and (iii) the contract(s) contain one or more of the following features or other features that would have similar results:
(a) A contract term longer than two years and the contract is noncancellable by the reporting entity during the contract term;
(b) A limited or conditional cancellation provision under which cancellation triggers an obligation by the reporting entity, or an affiliate of the reporting entity, to enter into a new reinsurance contract with the reinsurer, or an affiliate of the reinsurer;
(c) Aggregate stop loss reinsurance coverage;

GENERAL INTERROGATORIES (Continued)

- (d) A unilateral right by either party (or both parties) to commute the reinsurance contract, whether conditional or not, except for such provisions which are only triggered by a decline in the credit status of the other party;

(e) A provision permitting reporting of losses, or payment of losses, less frequently than on a quarterly basis (unless there is no activity during the period); or

(f) Payment schedule, accumulating retentions from multiple years or any features inherently designed to delay timing of the reimbursement to the ceding entity.
- Yes[] No[X]
- 9.2 Has the reporting entity during the period covered by the statement ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates), for which, during the period covered by the statement, it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; excluding cessions to approved pooling arrangements or to captive insurance companies that are directly or indirectly controlling, controlled by, or under common control with (i) one or more unaffiliated policyholders of the reporting entity, or (ii) an association of which one or more unaffiliated policyholders of the reporting entity is a member where:

(a) The written premium ceded to the reinsurer by the reporting entity or its affiliates represents fifty percent (50%) or more of the entire direct and assumed premium written by the reinsurer based on its most recently available financial statement; or

(b) Twenty-five percent (25%) or more of the written premium ceded to the reinsurer has been retroceded back to the reporting entity or its affiliates in a separate reinsurance contract.
- Yes[] No[X]
- 9.3 If yes to 9.1 or 9.2, please provide the following information in the Reinsurance Summary Supplemental Filing for General Interrogatory 9:

(a) The aggregate financial statement impact gross of all such ceded reinsurance contracts on the balance sheet and statement of income.

(b) A summary of the reinsurance contract terms and indicate whether it applies to the contracts meeting the criteria in 9.1 or 9.2; and

(c) A brief discussion of management's principle objectives in entering into the reinsurance contract including the economic purpose to be achieved.
- 9.4 Except for transactions meeting the requirements of paragraph 31 of SSAP No. 62R, Property and Casualty Reinsurance, has the reporting entity ceded any risk under any reinsurance contract (or multiple contracts with the same reinsurer or its affiliates) during the period covered by the financial statement, and either:

(a) Accounted for that contract as reinsurance (either prospective or retroactive) under statutory accounting principles ("SAP") and as a deposit under generally accepted accounting principles ("GAAP"); or

(b) Accounted for that contract as reinsurance under GAAP and as a deposit under SAP?
- Yes[] No[X]
- 9.5 If yes to 9.4, explain in the Reinsurance Summary Supplemental Filing for General Interrogatory 9 (section D) why the contract(s) is treated differently for GAAP and SAP.
- 9.6 The reporting entity is exempt from the Reinsurance Attestation Supplement under one or more of the following criteria:

(a) The entity does not utilize reinsurance; or

(b) The entity only engages in a 100% quota share contract with an affiliate and the affiliated or lead company has filed an attestation supplement; or

(c) The entity has no external cessions and only participates in an intercompany pool and the affiliated or lead company has filed an attestation supplement.
- Yes[] No[X]

Yes[] No[X]

Yes[] No[X]
10. If the reporting entity has assumed risks from another entity, there should be charged on account of such reinsurances a reserve equal to that which the original entity would have been required to charge had it retained the risks. Has this been done?
- Yes[X] No[] N/A[]
- 11.1 Has the reporting entity guaranteed policies issued by any other entity and now in force?
- Yes[] No[X]
- 11.2 If yes, give full information:
- 12.1 If the reporting entity recorded accrued retrospective premiums on insurance contracts on Line 15.3 of the asset schedule, Page 2, state the amount of corresponding liabilities recorded for:

12.11 Unpaid losses

12.12 Unpaid underwriting expenses (including loss adjustment expenses)
- \$ 0

\$ 0

\$ 0
- 12.2 Of the amount on Line 15.3, Page 2, state the amount that is secured by letters of credit, collateral and other funds.
- 12.3 If the reporting entity underwrites commercial insurance risks, such as workers' compensation, are premium notes or promissory notes accepted from its insureds covering unpaid premiums and/or unpaid losses?
- Yes[] No[] N/A[X]
- 12.4 If yes, provide the range of interest rates charged under such notes during the period covered by this statement:

12.41 From

12.42 To
- 0.000%

..... 0.000%
- 12.5 Are letters of credit or collateral and other funds received from insureds being utilized by the reporting entity to secure premium notes or promissory notes taken by a reporting entity, or to secure any of the reporting entity's reported direct unpaid loss reserves, including unpaid losses under loss deductible features of commercial policies?
- Yes[] No[X]
- 12.6 If yes, state the amount thereof at December 31 of current year:

12.61 Letters of Credit

12.62 Collateral and other funds
- \$ 0

\$ 0
- 13.1 Largest net aggregate amount insured in any one risk (excluding workers' compensation):
- \$ 443,750
- 13.2 Does any reinsurance contract considered in the calculation of this amount include an aggregate limit of recovery without also including a reinstatement provision?
- Yes[] No[X]
- 13.3 State the number of reinsurance contracts (excluding individual facultative risk certificates, but including facultative programs, automatic facilities or facultative obligatory contracts) considered in the calculation of the amount.
- 2
- 14.1 Is the company a cedant in a multiple cedant reinsurance contract?
- Yes[] No[X]
- 14.2 If yes, please describe the method of allocating and recording reinsurance among the cedants
- 14.3 If the answer to 14.1 is yes, are the methods described in item 14.2 entirely contained in the respective multiple cedant reinsurance contracts?
- Yes[] No[] N/A[X]
- 14.4 If the answer to 14.3 is no, are all the methods described in 14.2 entirely contained in written agreements?
- Yes[] No[] N/A[X]
- 14.5 If the answer to 14.4 is no, please explain
- 15.1 Has the reporting entity guaranteed any financed premium accounts?
- Yes[] No[X]
- 15.2 If yes, give full information:
- 16.1 Does the reporting entity write any warranty business?
- Yes[] No[X]
- If yes, disclose the following information for each of the following types of warranty coverage:

	1 Direct Losses Incurred	2 Direct Losses Unpaid	3 Direct Written Premium	4 Direct Premium Unearned	5 Direct Premium Earned
16.11 Home	0	0	0	0	0
16.12 Products	0	0	0	0	0
16.13 Automobile	0	0	0	0	0
16.14 Other *	0	0	0	0	0

* Disclose type of coverage:

- 17.1 Does the reporting entity include amounts recoverable on unauthorized reinsurance in Schedule F - Part 3 that is exempt from the statutory provision for unauthorized reinsurance?

Incurred but not reported losses on contracts in force prior to July 1, 1984 and not subsequently renewed are exempt from the statutory provision for unauthorized reinsurance. Provide the following information for this exemption.
- Yes[] No[X]
- 17.11 Gross amount of unauthorized reinsurance in Schedule F - Part 3 exempt from the statutory provision for unauthorized reinsurance

17.12 Unfunded portion of Interrogatory 17.11

17.13 Paid losses and loss adjustment expenses portion of Interrogatory 17.11

17.14 Case reserves portion of Interrogatory 17.11

17.15 Incurred but not reported portion of Interrogatory 17.11

17.16 Unearned premium portion of Interrogatory 17.11

17.17 Contingent commission portion of Interrogatory 17.11
- \$ 0

\$ 0

\$ 0

\$ 0

\$ 0

\$ 0

\$ 0

GENERAL INTERROGATORIES (Continued)

18.1	Do you act as a custodian for health savings accounts?	Yes[] No[X]	
18.2	If yes, please provide the amount of custodial funds held as of the reporting date:	\$.....	0
18.3	Do you act as an administrator for health savings accounts?	Yes[] No[X]	
18.4	If yes, please provide the balance of the funds administered as of the reporting date:	\$.....	0
19.	Is the reporting entity licensed or chartered, registered, qualified, eligible or writing business in at least two states?	Yes[X] No[]	
19.1	If no, does the reporting entity assume reinsurance business that covers risks residing in at least one state other than the state of domicile of the reporting entity?	Yes[] No[X]	

FIVE - YEAR HISTORICAL DATA

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e., 17.6

	1 2018	2 2017	3 2016	4 2015	5 2014
Gross Premiums Written (Page 8, Part 1B, Columns 1, 2 & 3)					
1. Liability Lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4)	52,963,649	51,295,851	49,159,595	46,903,344	43,632,581
2. Property Lines (Lines 1, 2, 9, 12, 21, & 26)	48,371,064	45,590,868	44,341,602	41,810,041	37,212,021
3. Property and Liability Combined Lines (Lines 3, 4, 5, 8, 22 & 27)	100,169,819	96,514,106	91,431,765	86,302,979	79,571,438
4. All Other Lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	0	0	0	0	0
5. Nonproportional Reinsurance Lines (Lines 31, 32, & 33)	0	0	0	0	0
6. TOTAL (Line 35)	201,504,532	193,400,825	184,932,962	175,016,364	160,416,040
Net Premiums Written (Page 8, Part 1B, Column 6)					
7. Liability Lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1,19.2 & 19.3,19.4)	45,016,750	43,790,448	42,354,619	40,724,919	38,113,169
8. Property Lines (Lines 1, 2, 9, 12, 21 & 26)	46,483,535	43,926,313	42,648,848	40,229,582	35,538,357
9. Property and Liability Combined Lines (Lines 3, 4, 5, 8, 22 & 27)	86,436,904	83,999,331	79,528,743	75,047,887	68,639,602
10. All Other Lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	0	0	0	0	0
11. Non-proportional Reinsurance Lines (Lines 31, 32 & 33)	0	0	0	0	0
12. TOTAL (Line 35)	177,937,189	171,716,092	164,532,210	156,002,388	142,291,128
Statement of Income (Page 4)					
13. Net underwriting gain or (loss) (Line 8)	1,211,473	(4,715,171)	(3,825,467)	253,972	(2,918,888)
14. Net investment gain or (loss) (Line 11)	4,059,161	6,517,491	6,346,658	4,667,413	5,469,804
15. TOTAL other income (Line 15)	783,700	879,324	1,002,889	1,049,190	1,032,864
16. Dividends to policyholders (Line 17)	0	0	0	0	0
17. Federal and foreign income taxes incurred (Line 19)	872,006	462,294	29,404	1,496,983	187,455
18. Net income (Line 20)	5,182,328	2,219,350	3,494,676	4,473,592	3,396,325
Balance Sheet Lines (Pages 2 and 3)					
19. TOTAL admitted assets excluding protected cell business (Page 2, Line 26, Col. 3)	291,003,931	276,645,456	262,103,546	245,158,129	233,827,582
20. Premiums and considerations (Page 2, Column 3)					
20.1 In course of collection (Line 15.1)	7,002,788	7,259,809	6,690,717	6,235,856	5,688,558
20.2 Deferred and not yet due (Line 15.2)	43,897,630	42,669,154	40,529,890	39,177,108	35,949,670
20.3 Accrued retrospective premiums (Line 15.3)	0	0	0	0	0
21. TOTAL liabilities excluding protected cell business (Page 3, Line 26)	182,302,630	177,343,332	164,667,551	150,678,352	143,664,788
22. Losses (Page 3, Line 1)	55,033,537	56,887,182	50,819,493	38,579,336	37,262,431
23. Loss adjustment expenses (Page 3, Line 3)	13,306,194	13,216,976	12,083,059	10,667,186	9,226,147
24. Unearned premiums (Page 3, Line 9)	94,710,173	91,718,719	87,433,688	83,725,428	76,790,417
25. Capital paid up (Page 3, Lines 30 & 31)	2,500,000	2,500,000	2,500,000	2,500,000	2,500,000
26. Surplus as regards policyholders (Page 3, Line 37)	108,701,302	99,302,124	97,435,995	94,479,777	90,162,794
Cash Flow (Page 5)					
27. Net cash from operations (Line 11)	11,314,494	8,595,852	14,842,426	7,664,618	8,712,780
Risk-Based Capital Analysis					
28. TOTAL adjusted capital	108,701,302	99,302,124	97,435,995	94,479,777	90,162,794
29. Authorized control level risk-based capital	13,649,451	12,851,150	11,594,133	10,621,239	9,796,587
Percentage Distribution of Cash, Cash Equivalents and Invested Assets (Page 2, Column 3)					
(Item divided by Page 2, Line 12, Column 3) x 100.0					
30. Bonds (Line 1)	69.1	69.0	67.9	69.3	68.4
31. Stocks (Lines 2.1 & 2.2)	17.3	18.8	18.0	17.6	18.5
32. Mortgage loans on real estate (Lines 3.1 and 3.2)	0.0	0.0	0.0	0.0	0.0
33. Real estate (Lines 4.1, 4.2 & 4.3)	2.0	2.3	2.5	2.8	2.9
34. Cash, cash equivalents and short-term investments (Line 5)	11.5	10.0	11.6	10.3	10.1
35. Contract loans (Line 6)	0.0	0.0	0.0	0.0	0.0
36. Derivatives (Line 7)	0.0	0.0	0.0	0.0	0.0
37. Other invested assets (Line 8)	0.0	0.0	0.0	0.0	0.0
38. Receivables for securities (Line 9)	0.0	0.0	0.0	0.0	0.0
39. Securities lending reinvested collateral assets (Line 10)	0.0	0.0	0.0	0.0	0.0
40. Aggregate write-ins for invested assets (Line 11)	0.0	0.0	0.0	0.0	0.0
41. Cash, cash equivalents and invested assets (Line 12)	100.0	100.0	100.0	100.0	100.0
Investments in Parent, Subsidiaries and Affiliates					
42. Affiliated bonds, (Schedule D, Summary, Line 12, Column 1)	0	0	0	0	0
43. Affiliated preferred stocks (Schedule D, Summary, Line 18, Column 1)	0	0	0	0	0
44. Affiliated common stocks (Schedule D, Summary, Line 24, Column 1)	0	0	0	0	0
45. Affiliated short-term investments (subtotals included in Schedule DA Verification, Column 5, Line 10)	0	0	0	0	0
46. Affiliated mortgage loans on real estate	0	0	0	0	0
47. All other affiliated	0	0	0	0	0
48. TOTAL of above Lines 42 to 47	0	0	0	0	0
49. TOTAL investment in parent included in Lines 42 to 47 above	0	0	0	0	0
50. Percentage of investments in parent, subsidiaries and affiliates to surplus as regards policyholders (Line 48 above divided by Page 3, Column 1, Line 37 x 100.0)	0.0	0.0	0.0	0.0	0.0

FIVE - YEAR HISTORICAL DATA (Continued)

	1 2018	2 2017	3 2016	4 2015	5 2014
Capital and Surplus Accounts (Page 4)					
51. Net unrealized capital gains or (Losses) (Line 24)	(2,584,969)	1,576,674	(666,579)	(1,055,387)	(242,722)
52. Dividends to stockholders (Line 35)	(144,170)	(353,037)	(367,589)	(363,937)	(620,177)
53. Change in surplus as regards policyholders for the year (Line 38)	9,399,178	1,866,129	2,956,218	4,316,983	2,456,731
Gross Losses Paid (Page 9, Part 2, Columns 1 and 2)					
54. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1,19.2 & 19.3,19.4)	32,311,025	31,087,402	28,576,469	28,549,612	25,825,733
55. Property lines (Lines 1, 2, 9, 12, 21 & 26)	29,021,113	28,058,587	25,538,461	25,800,323	24,399,464
56. Property and liability combined lines (Lines 3, 4, 5, 8, 22, & 27)	43,377,214	38,350,900	32,960,448	35,884,076	32,945,051
57. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	0	0	0	0	0
58. Nonproportional reinsurance lines (Lines 31, 32 & 33)	0	0	0	0	0
59. TOTAL (Line 35)	104,709,352	97,496,889	87,075,377	90,234,011	83,170,249
Net Losses Paid (Page 9, Part 2, Column 4)					
60. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1,19.2 & 19.3,19.4)	28,903,033	29,236,478	27,798,520	26,552,337	23,554,770
61. Property lines (Lines 1, 2, 9, 12, 21 & 26)	28,948,912	27,838,190	25,545,635	25,731,919	24,331,566
62. Property and liability combined lines (Lines 3, 4, 5, 8, 22, & 27)	37,029,146	33,936,248	29,509,905	29,406,869	29,652,843
63. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30, & 34)	0	0	0	0	0
64. Nonproportional reinsurance lines (Lines 31, 32 & 33)	0	0	0	0	0
65. TOTAL (Line 35)	94,881,091	91,010,916	82,854,059	81,691,125	77,539,180
Operating Percentages (Page 4)					
(Item divided by Page 4, Line 1) x 100.0					
66. Premiums earned (Line 1)	100.0	100.0	100.0	100.0	100.0
67. Losses incurred (Line 2)	53.2	58.0	59.1	55.7	57.0
68. Loss expenses incurred (Line 3)	10.9	10.7	10.1	9.7	10.3
69. Other underwriting expenses incurred (Line 4)	35.2	34.1	33.2	34.4	34.8
70. Net underwriting gain (loss) (Line 8)	0.7	(2.8)	(2.4)	0.2	(2.1)
Other Percentages					
71. Other underwriting expenses to net premiums written (Page 4, Lines 4 + 5 - 15 divided by Page 8, Part 1B, Column 6, Line 35 x 100.0)	34.2	32.8	31.8	32.2	32.8
72. Losses and loss expenses incurred to premiums earned (Page 4, Lines 2 + 3 divided by Page 4, Line 1 x 100.0)	64.1	68.7	69.2	65.4	67.3
73. Net premiums written to policyholders' surplus (Page 8, Part 1B, Column 6, Line 35 divided by Page 3, Line 37, Column 1 x 100.0)	163.7	172.9	168.9	165.1	157.8
One Year Loss Development (\$000 omitted)					
74. Development in estimated losses and loss expenses incurred prior to current year (Schedule P, Part 2 - Summary, Line 12, Column 11)	(1,687)	(1,463)	9,061	1,031	(582)
75. Percent of development of losses and loss expenses incurred to policyholders' surplus of prior year end (Line 74 above divided by Page 4, Line 21, Column 1 x 100.0)	(1.7)	(1.5)	9.6	1.1	(0.7)
Two Year Loss Development (\$000 omitted)					
76. Development in estimated losses and loss expenses incurred 2 years before the current year and prior year (Schedule P, Part 2 - Summary, Line 12, Column 12)	(2,399)	7,584	8,170	1,832	1,535
77. Percent of development of losses and loss expenses incurred to reported policyholders' surplus of second prior year end (Line 76 above divided by Page 4, Line 21, Column 2 x 100.0)	(2.5)	8.0	9.1	2.1	1.9

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3 - Accounting Changes and Correction of Errors? Yes[] No[] N/A[X]

If no, please explain:

SCHEDULE P - ANALYSIS OF LOSSES AND LOSS EXPENSES
SCHEDULE P - PART 1 - SUMMARY

(\$000 omitted)													
Years in Which Premiums Were Earned and Losses Were Incurred		Premiums Earned			Loss and Loss Expense Payments								12 Number of Claims Reported - Direct and Assumed
		1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received	11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)	
					4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1.	Prior	X X X	X X X	X X X	(13)	(1)	0	0	0	0	14	(12)	X X X
2.	2009	116,195	28,692	87,503	59,510	9,900	1,987	190	7,117	614	2,929	57,910	X X X
3.	2010	122,514	30,432	92,082	60,134	10,575	1,967	198	7,414	440	2,961	58,300	X X X
4.	2011	129,592	27,435	102,157	69,325	10,915	2,163	179	8,128	338	3,588	68,186	X X X
5.	2012	136,585	23,752	112,833	71,752	9,565	2,842	198	8,448	372	4,114	72,907	X X X
6.	2013	143,389	16,673	126,716	72,188	5,411	2,486	7	9,646	122	3,885	78,780	X X X
7.	2014	154,136	17,297	136,840	81,451	2,903	2,279	60	10,603	30	5,447	91,340	X X X
8.	2015	167,707	18,640	149,067	86,944	7,643	2,149	6	11,649	704	6,065	92,388	X X X
9.	2016	180,676	19,852	160,824	86,177	5,383	1,764	(1)	12,034	60	7,187	94,532	X X X
10.	2017	188,533	21,102	167,431	92,680	7,980	1,555	25	14,126	148	6,837	100,207	X X X
11.	2018	197,939	22,993	174,946	66,979	2,447	600	5	12,160	1	4,908	77,286	X X X
12.	Totals	X X X	X X X	X X X	747,127	72,720	19,792	867	101,323	2,829	47,936	791,826	X X X

	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other		23	24	25
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		Unpaid				
	13	14	15	16	17	18	19	20	21	22			
	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded			
1. Prior	31	0	0	0	0	0	0	0	1	0	0	31	X X X
2. 2009	0	0	0	0	0	0	0	0	0	0	0	0	X X X
3. 2010	12	0	2	1	0	0	4	1	4	1	0	19	X X X
4. 2011	110	0	(7)	3	0	0	19	5	20	5	0	129	X X X
5. 2012	55	0	0	9	0	0	66	16	66	16	0	147	X X X
6. 2013	1,012	1	8	29	0	0	119	27	129	27	0	1,185	X X X
7. 2014	1,416	82	(85)	24	0	0	254	54	287	54	0	1,658	X X X
8. 2015	4,342	857	281	57	0	0	617	137	655	138	3	4,706	X X X
9. 2016	6,840	1,451	728	112	0	0	1,157	227	1,249	227	13	7,957	X X X
10. 2017	14,100	1,728	1,624	230	0	0	2,114	443	2,406	445	327	17,397	X X X
11. 2018	26,469	2,578	5,926	667	0	0	4,387	817	2,592	200	357	35,112	X X X
12. Totals	54,386	6,697	8,477	1,132	0	0	8,736	1,726	7,409	1,113	700	68,340	X X X

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1. Prior	X X X	X X X	X X X	X X X	X X X	X X X	0	0	X X X	31	1
2. 2009	68,614	10,704	57,910	59.1	37.3	66.2	0	0	0.0	0	0
3. 2010	69,536	11,216	58,319	56.8	36.9	63.3	0	0	0.0	13	6
4. 2011	79,759	11,444	68,315	61.5	41.7	66.9	0	0	0.0	100	29
5. 2012	83,229	10,176	73,053	60.9	42.8	64.7	0	0	0.0	46	101
6. 2013	85,589	5,624	79,965	59.7	33.7	63.1	0	0	0.0	990	195
7. 2014	96,205	3,207	92,998	62.4	18.5	68.0	0	0	0.0	1,225	433
8. 2015	106,636	9,542	97,094	63.6	51.2	65.1	0	0	0.0	3,709	996
9. 2016	109,949	7,459	102,490	60.9	37.6	63.7	0	0	0.0	6,005	1,952
10. 2017	128,604	11,000	117,604	68.2	52.1	70.2	0	0	0.0	13,765	3,632
11. 2018	119,113	6,715	112,398	60.2	29.2	64.2	0	0	0.0	29,149	5,962
12. Totals	X X X	X X X	X X X	X X X	X X X	X X X	0	0	X X X	55,034	13,306

Note: Parts 2 and 4 are gross of all discounting, including tabular discounting. Part 1 is gross of only nontabular discounting, which is reported in Columns 32 and 33 of Part 1. The tabular discount, if any, is reported in the Notes to Financial Statements which will reconcile Part 1 with Parts 2 and 4.

SCHEDULE P - PART 2 - SUMMARY

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	One Year	Two Year
1. Prior ...	..... 16,697	..... 15,354	..... 14,242	..... 14,098	..... 14,141	..... 14,501	..... 14,489	..... 14,832	..... 14,747	..... 14,644	..... (102)	..... (187)
2. 2009 ...	..... 52,385	..... 51,177	..... 50,745	..... 50,660	..... 50,530	..... 50,650	..... 51,304	..... 51,368	..... 51,396	..... 51,408	..... 12	..... 40
3. 2010 ...	... X X X ...	..... 52,486	..... 51,288	..... 51,037	..... 51,593	..... 51,389	..... 51,380	..... 51,441	..... 51,348	..... 51,342	..... (5)	..... (99)
4. 2011 ...	... X X X ...	... X X X ...	..... 59,951	..... 59,810	..... 60,407	..... 60,314	..... 60,402	..... 60,670	..... 60,468	..... 60,509	..... 41	..... (161)
5. 2012 ...	... X X X ...	... X X X ...	... X X X ...	..... 62,583	..... 62,866	..... 62,870	..... 63,703	..... 64,904	..... 64,904	..... 64,927	..... 23	..... 23
6. 2013 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 66,619	..... 65,851	..... 66,711	..... 69,687	..... 70,004	..... 70,338	..... 334	..... 651
7. 2014 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 81,360	..... 79,978	..... 82,204	..... 81,868	..... 82,193	..... 324	..... (11)
8. 2015 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 85,792	..... 87,714	..... 86,607	..... 85,633	..... (975)	..... (2,081)
9. 2016 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 90,069	..... 90,083	..... 89,495	..... (588)	..... (574)
10. 2017 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 102,416	..... 101,665	..... (751)	... X X X ...
11. 2018 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 97,847	... X X X ...	... X X X ...
12. TOTALS .....											..... (1,687)	..... (2,399)

SCHEDULE P - PART 3 - SUMMARY

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										11	12
	1	2	3	4	5	6	7	8	9	10	Number of Claims Closed With Loss Payment	Number of Claims Closed Without Loss Payment
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018		
1. Prior ...	..... 000	..... 7,100	..... 10,092	..... 11,674	..... 12,860	..... 13,767	..... 14,223	..... 14,609	..... 14,626	..... 14,614	... X X X ...	... X X X ...
2. 2009 ...	..... 35,641	..... 43,895	..... 46,908	..... 48,448	..... 49,661	..... 50,364	..... 51,084	..... 51,139	..... 51,341	..... 51,408	... X X X ...	... X X X ...
3. 2010 ...	... X X X ...	..... 36,003	..... 44,697	..... 47,462	..... 48,842	..... 49,913	..... 50,610	..... 50,984	..... 51,310	..... 51,327	... X X X ...	... X X X ...
4. 2011 ...	... X X X ...	... X X X ...	..... 42,133	..... 52,731	..... 55,915	..... 58,263	..... 59,533	..... 60,175	..... 60,384	..... 60,395	... X X X ...	... X X X ...
5. 2012 ...	... X X X ...	... X X X ...	... X X X ...	..... 43,221	..... 53,385	..... 57,974	..... 61,614	..... 63,370	..... 64,258	..... 64,831	... X X X ...	... X X X ...
6. 2013 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 44,810	..... 57,579	..... 61,125	..... 65,931	..... 68,277	..... 69,256	... X X X ...	... X X X ...
7. 2014 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 57,222	..... 72,244	..... 76,832	..... 79,613	..... 80,768	... X X X ...	... X X X ...
8. 2015 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 59,155	..... 73,556	..... 79,287	..... 81,444	... X X X ...	... X X X ...
9. 2016 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 59,106	..... 74,954	..... 82,559	... X X X ...	... X X X ...
10. 2017 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 65,728	..... 86,230	... X X X ...	... X X X ...
11. 2018 ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 65,127	... X X X ...	... X X X ...

SCHEDULE P - PART 4 - SUMMARY

Years in Which Losses Were Incurred	BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1	2	3	4	5	6	7	8	9	10
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1. Prior .....	..... 3,723	..... 1,587	..... 689	..... 95	..... 73	..... 63	..... 31	..... 3	..... 0	..... 0
2. 2009 .....	..... 2,642	..... 1,611	..... 571	..... 202	..... 80	..... (11)	..... 54	..... 31	..... 5	..... 0
3. 2010 .....	... X X X ...	..... 2,466	..... 778	..... 251	..... 286	..... (45)	..... 55	..... 57	..... 8	..... 4
4. 2011 .....	... X X X ...	... X X X ...	..... 2,820	..... 876	..... 660	..... 49	..... (8)	..... 86	..... 20	..... 4
5. 2012 .....	... X X X ...	... X X X ...	... X X X ...	..... 3,671	..... 1,231	..... 340	..... 222	..... 161	..... 80	..... 41
6. 2013 .....	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 4,784	..... 1,757	..... 721	..... 602	..... 111	..... 71
7. 2014 .....	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 5,831	..... 1,605	..... 1,112	..... 344	..... 91
8. 2015 .....	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 6,298	..... 2,671	..... 1,421	..... 704
9. 2016 .....	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 5,884	..... 1,923	..... 1,547
10. 2017 .....	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 8,963	..... 3,064
11. 2018 .....	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	... X X X ...	..... 8,829

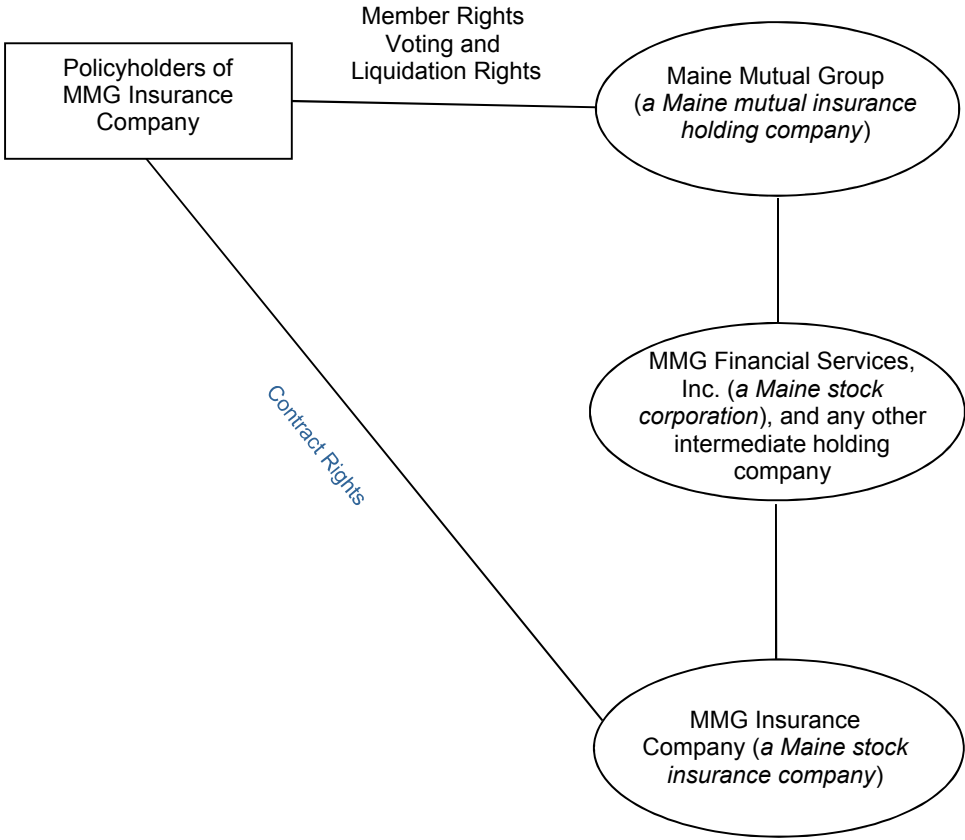
SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN
ALLOCATED BY STATES AND TERRITORIES

		1	Gross Premiums, Including Policy and Membership Fees Less Return Premiums and Premiums on Policies Not Taken		4	5	6	7	8	9
		Active Status (a)	2	3	Dividends Paid or Credited to Policyholders on Direct Business	Direct Losses Paid (Deducting Salvage)	Direct Losses Incurred	Direct Losses Unpaid	Finance and Service Charges Not Included in Premiums	Direct Premium Written for Federal Purchasing Groups (Included in Column 2)
States, Etc.			Direct Premiums Written	Direct Premiums Earned						
1.	Alabama (AL)	N	0	0	0	0	0	0	0	0
2.	Alaska (AK)	N	0	0	0	0	0	0	0	0
3.	Arizona (AZ)	N	0	0	0	0	0	0	0	0
4.	Arkansas (AR)	N	0	0	0	0	0	0	0	0
5.	California (CA)	N	0	0	0	0	0	0	0	0
6.	Colorado (CO)	N	0	0	0	0	0	0	0	0
7.	Connecticut (CT)	N	0	0	0	0	0	0	0	0
8.	Delaware (DE)	N	0	0	0	0	0	0	0	0
9.	District of Columbia (DC)	N	0	0	0	0	0	0	0	0
10.	Florida (FL)	N	0	0	0	0	0	0	0	0
11.	Georgia (GA)	N	0	0	0	0	0	0	0	0
12.	Hawaii (HI)	N	0	0	0	0	0	0	0	0
13.	Idaho (ID)	N	0	0	0	0	0	0	0	0
14.	Illinois (IL)	N	0	0	0	0	0	0	0	0
15.	Indiana (IN)	N	0	0	0	0	0	0	0	0
16.	Iowa (IA)	N	0	0	0	0	0	0	0	0
17.	Kansas (KS)	N	0	0	0	0	0	0	0	0
18.	Kentucky (KY)	N	0	0	0	0	0	0	0	0
19.	Louisiana (LA)	N	0	0	0	0	0	0	0	0
20.	Maine (ME)	L	80,951,633	79,611,733	0	37,422,701	33,259,238	25,612,099	281,275	0
21.	Maryland (MD)	N	0	0	0	0	0	0	0	0
22.	Massachusetts (MA)	N	0	0	0	0	0	0	0	0
23.	Michigan (MI)	N	0	0	0	0	0	0	0	0
24.	Minnesota (MN)	N	0	0	0	0	0	0	0	0
25.	Mississippi (MS)	N	0	0	0	0	0	0	0	0
26.	Missouri (MO)	N	0	0	0	0	0	0	0	0
27.	Montana (MT)	N	0	0	0	0	0	0	0	0
28.	Nebraska (NE)	N	0	0	0	0	0	0	0	0
29.	Nevada (NV)	N	0	0	0	0	0	0	0	0
30.	New Hampshire (NH)	L	51,403,847	51,193,465	0	26,222,639	24,044,500	14,861,495	178,608	0
31.	New Jersey (NJ)	N	0	0	0	0	0	0	0	0
32.	New Mexico (NM)	N	0	0	0	0	0	0	0	0
33.	New York (NY)	L	0	0	0	0	0	0	0	0
34.	North Carolina (NC)	N	0	0	0	0	0	0	0	0
35.	North Dakota (ND)	N	0	0	0	0	0	0	0	0
36.	Ohio (OH)	N	0	0	0	0	0	0	0	0
37.	Oklahoma (OK)	N	0	0	0	0	0	0	0	0
38.	Oregon (OR)	N	0	0	0	0	0	0	0	0
39.	Pennsylvania (PA)	L	28,621,347	28,407,576	0	18,706,168	18,522,460	10,987,864	99,448	0
40.	Rhode Island (RI)	N	0	0	0	0	0	0	0	0
41.	South Carolina (SC)	N	0	0	0	0	0	0	0	0
42.	South Dakota (SD)	N	0	0	0	0	0	0	0	0
43.	Tennessee (TN)	N	0	0	0	0	0	0	0	0
44.	Texas (TX)	N	0	0	0	0	0	0	0	0
45.	Utah (UT)	N	0	0	0	0	0	0	0	0
46.	Vermont (VT)	L	27,183,408	27,045,728	0	13,090,900	12,842,583	7,329,260	94,452	0
47.	Virginia (VA)	L	13,302,904	11,680,541	0	9,250,603	10,455,538	4,038,884	46,222	0
48.	Washington (WA)	N	0	0	0	0	0	0	0	0
49.	West Virginia (WV)	N	0	0	0	0	0	0	0	0
50.	Wisconsin (WI)	N	0	0	0	0	0	0	0	0
51.	Wyoming (WY)	N	0	0	0	0	0	0	0	0
52.	American Samoa (AS)	N	0	0	0	0	0	0	0	0
53.	Guam (GU)	N	0	0	0	0	0	0	0	0
54.	Puerto Rico (PR)	N	0	0	0	0	0	0	0	0
55.	U.S. Virgin Islands (VI)	N	0	0	0	0	0	0	0	0
56.	Northern Mariana Islands (MP)	N	0	0	0	0	0	0	0	0
57.	Canada (CAN)	N	0	0	0	0	0	0	0	0
58.	Aggregate other alien (OT)	X X X	0	0	0	0	0	0	0	0
59.	TOTALS	X X X	201,463,139	197,939,043	0	104,693,013	99,124,319	62,829,601	700,005	0
DETAILS OF WRITE-INS										
58001.		X X X	0	0	0	0	0	0	0	0
58002.		X X X	0	0	0	0	0	0	0	0
58003.		X X X	0	0	0	0	0	0	0	0
58998.	Summary of remaining write-ins for Line 58 from overflow page	X X X	0	0	0	0	0	0	0	0
58999.	TOTALS (Lines 58001 through 58003 plus 58998) (Line 58 above)	X X X	0	0	0	0	0	0	0	0

(a) Active Status Counts:										
L	Licensed or Chartered	-	Licensed insurance carrier or domiciled RRG			6	R	Registered	-	Non-domiciled RRGs
E	Eligible	-	Reporting entities eligible or approved to write surplus lines in the state (other than their state of domicile See DSLI)			0	Q	Qualified	-	Qualified or accredited reinsurer
D	Domestic Surplus Lines Insurer (DSL)	-	Reporting entities authorized to write surplus lines in the state of domicile.			0	N	None of the above	-	Not allowed to write business in the state

Explanation of basis of allocation of premiums by states, etc.: Allocation by state is based on the geographic location of the underwriting exposure.

SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER
MEMBERS OF A HOLDING COMPANY GROUP
PART 1 - ORGANIZATIONAL CHART



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